

### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of **Eton Properties Philippines**, **Inc.** and its subsidiaries is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

SGV & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Company and its subsidiaries in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Lucio C. Tan Chairman

Ramon S. Pascual President

Wilfredo Z. Pineda / Chief Financial Offic DATE FEB 2 6 20200

TSIS

### Republic of the Philippines)

) S.S.

Personally appeared before me the following persons known to me and known to be the same persons who executed the foregoing and they acknowledged to me that the same is their free and voluntary act and deed, in the capacities in which they appear.

The parties presented their respective competent evidence of identity as follows:

<u>Name</u>

TIN/SSS/Passport/Driver's License No.

Date & Place of Issue

Lucio C. Tan

X01-52-000850 | 101-914-722

July 17, 2016/Quezon City

Ramon S. Pascual Wilfredo Z. Pineda

03-5991498-6

Dec No 25

Page No. 4

Book No.

Series of 2020

Notary Public for Makati City Roll of Attorneys No. 35358 PTR No. 8117121/1-2-2020

IBP Lifetime Member No. 00104

6/F 6754 Ayala Avenne, Makati City

MCLE Compliance No. VI-0017668/01-31-2019 Commission No. M-114 until 31 December 202-

DATE FEB 26/2020 SIS

af

### COVER SHEET

9) 1

for AUDITED FINANCIAL STATEMENTS

|     |       |      |        |          |               |            |       |          |              |        |        |        |                  |                   |           |        |        |        | SE    | C Re            | gistra   | ation i | <u>Vu</u> mb | er   |         |          |     |     |   |
|-----|-------|------|--------|----------|---------------|------------|-------|----------|--------------|--------|--------|--------|------------------|-------------------|-----------|--------|--------|--------|-------|-----------------|--|---------|--------------|--|---------|----------|-----|-----|---|
|     |       |      |        |          |               |            |       |          |              |        |        |        |                  |                   |           |        |        |        |       |                 |  |         |              |  | 4       | 3        | 7   | 9   | 8 |
| c o | M     | PΑ   | N Y    | N        | A             | NE         |       |          |              |        |        |        |                  |                   |           |        |        |        |       |                 |  |         |              |  |         |          |     |     |   |
| E   | Т     | 0    | N      | <u>i</u> | P             | R          | О     | P        | E            | R      | Т      | 1      | E                | S                 |           | P      | Н      | I      | L     | ı               | P  | P       | I            | N  | E       | S        | ,   |     |   |
| 1   | N     | С    |        |          | A             | N          | D     |          | s            | U      | В      | s      | I                | Đ                 | ĭ         | A      | R      | I      | E     | s               |  |         | T            |  | Ţ       |          |     | !   | Ī |
|     |       |      |        |          |               |            |       |          |              |        |        |        |                  |                   |           |        |        |        | Γ     |                 |  |         | !            |  |         |          |     |     | _ |
|     |       |      |        |          | T             |            | Γ     |          | ļ            |        |        | ļ      |                  | $\overline{\Box}$ |           |        |        |        |       |                 | <del>                                     </del> |         |              |  |         |          |     |     | _ |
| PRJ | NCI   | PA   | . OF   | FIC      | E (N          | la. / S    | tree! | / Bara   | ngay         | / City | / Tow  | va / F | rován            | (e)               |           |        |        |        | -     |                 |  |         |              | <u>.                                    </u> |         | <u> </u> |     |     |   |
| 8   | 7     | F    |        | Λ        | $\overline{}$ | L          | I     | E        | D            |        | В      | A      | N                | ĸ                 |           | C      | E      | N      | Ţ     | E               | R  | ,       |              | 6  | 7       | 5        | 4   |     | - |
| A   | Y     | A    | L      | A        |               | A          | v     | E        | N            | U      | E      | ,      |                  | M                 | A         | K      | A      | Т      | I     |                 | С  | I       | т            | Y  | ,       |          |     |     | _ |
| М   | E     | T    | R      | o        |               | M          | A     | N        | I            | L      | A      | 1      |                  | P                 | Н         | Ι      | L      | I      | P     | P               | I  | N       | E            | S  |         |          |     |     | _ |
|     |       |      |        |          | !             |            | -     |          |              |        |        |        |                  |                   |           |        |        |        |       |                 |  |         |              |  |         | 一        | 一   | 7   | _ |
|     |       | A    | C      | F        | S             |            |       |          | C            | 0      | M P    | AN     | C                |                   | M<br>F 0  | _      | M A    | T1     | O N   | 1               |  |         |              |  | N       | A        |     |     |   |
| 1   |       |      | Comp   |          |               |            |       |          |              | ı      |        |        |                  |                   | phone     |        |        |        | 7     |                 |  |         | Mobil        | e Nu   | mber    |          |     |     |   |
|     |       | ٧    | VYY    | v.et     | on.           | con        | ı.ph  | <b>1</b> |              | L      |        | (6     | (32)             | 85                | 48-4      | 100    | 0      |        | - [   |                 |  |         | 1            | N/A  |         |          |     |     |   |
| r   |       |      | No     | of S     | Stockt        | noldei     | rs    |          | _            |        |        | Annı   | ial Me           | etling            | (Mon      | th / D | ay)    |        |       |                 |  | Fisca   | (Yea         | r (Mo  | oth / E | Jay)     |     |     |   |
|     |       |      |        | 1.       | ,667          | 7          |       |          |              |        |        |        | A                | pri               | 115       |        |        |        |       |                 |  | D       | ecei         | nbe  | er 3    | 1        |     |     |   |
|     |       |      |        |          |               |            |       |          |              | ÇOI    | NTA    | CT     | PEF              | lso               | N IN      | IFO    | RM/    | \TIC   | )N    |                 |  |         |              |  |         |          |     |     |   |
|     |       | Name | e of C | ontac    | t Per         | <b>SOЛ</b> |       | The      | desig        | nated  | d cont |        | erson<br>najj Ad |                   | SThe<br>s | an O   | filcer | of the | ,     | oratio<br>ephor |  | mber    | ls.          |  | k       | đabile   | Num | hor |   |
|     |       | Rit  | a C    | . R      | ebo           | so         |       |          |              | ri     | ita.r  |        |                  |                   | .com      | .ph    |        | [      |       | 2) 8            |  |         |              |  |         |          | //A |     |   |
|     |       |      |        |          |               |            |       |          |              | C      | דאכ    | AC     | T PE             | RS                | ON':      | 2 AF   | )DP    | ERS    |       | _               |  |         |              |  |         |          |     |     | _ |
| _   |       |      |        |          | gth           | FL         | 002   | ΑI       | lied<br>Mail | _      | _      | _      | _                | _                 | 754       |        | _      | _      | _     | - B             | Tol-   | - 4:    | Cir          |  | _       |          | _   |     | = |
| **  | 4 . 4 |      |        | i. al    | -             | 2.10       | 701   | , cal    |              | 134    | 41.75  | -CI    | 1371             | , 0               | .54       | ayı    | AIA .  | AVE    | 11111 | C, IY           | THE  | a(I     | Citi         | y  |         |          |     |     |   |

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2 : All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies.



g'è

SyCip Gorres Velayo & Co. 5750 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Eton Properties Philippines, Inc. 8/F Allied Bank Center, 6754 Ayala Avenue Makati City, Metro Manila, Philippines



### Opinion

We have audited the consolidated financial statements of Eton Properties Philippines, Inc. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2019, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2019 in accordance with Philippine Financial Reporting Standards (PFRSs).

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other Information

Management is responsible for the other information. The other information comprises the SEC Form 17-A for the year ended December 31, 2019 but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the SEC Form 20-IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2019, which are expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

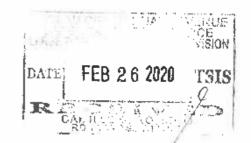
In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.







97



### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the hasis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.





- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

SYCIP GORRES VELAYO & CO.

Martin O. Brantes
Martin C. Guantes

Partner

CPA Certificate No. 88494

SEC Accreditation No. 0325-AR-4 (Group A),

August 23, 2018, valid until August 22, 2021

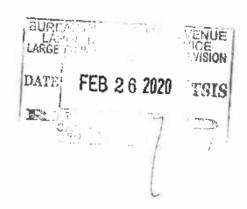
Tax Identification No. 152-884-272

BIR Accreditation No. 08-001998-52-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 8125242, January 7, 2020, Makati City

February 17, 2020

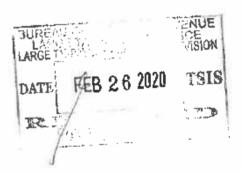




| ETON PROPERTIES PHILIP  |                            |                 |  |   |                  | FEB 2 6 202                              |
|---|----------------------------|-----------------|--|---|------------------|--|
| CONSOLIDATED STATEME  | NTS OF                     | FINA            | NÇI  | AL.                                     | POSITION 🗀       | /  |
|   |                            |                 |  |   | V her sa         |  |
|   | 500U                       | -thtus se       | a net                                      | di                                      | \                |  |
| (   |                            | 0.14            | 10   | 100                                     |                  |  |
|   | S.orife mil                | dedurên bir-    | B  | ecem                                    | ber 31           | ∠January 1                               |
|   | /AN FE                     | 1 26            | 020  | HCII                                    | 2018             |  |
| 1   | $\mathcal{O}(\mathcal{O})$ |                 | 1  | 1                                       | (As Restated,    | Cr 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
|   |                            | ran bulluki     | To a Partie                                | 019                                     | Note 2           | .) Note 2)                               |
| ASSETS  | HESON                      | PRINT ARELI (M. | mad !                                      |   |                  |  |
| Current Assets  |                            | ,               |  |   |                  | •  |
| Cash and cash equivalents (Note 5)  |                            | ₽2.32           | 3,875.                                     | 022                                     | ₱2,642,543,070   | ₱1,530,515,081                           |
| Trade and other receivables (Note 6)                                      |                            |                 | 3,780                                      |   | 1,396,772,534    |  |
| Real estate inventories (Note 7)  |                            |                 | 2,518                                      | •                                       | 4,958,558,533    |  |
| Other current assets (Note 8)   |                            |                 | 9,726                                      |   | 1,588,874,489    | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  |
| Total Current Assets  |                            |                 | 9,902                                      |   | 10,586,748,626   |  |
| Nonexament Assets   |                            | - ,             | ,  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Tojo doji Tajozo | 10,000,001,111                           |
| Noncurrent Assets   | 4. (1)                     | -               | 4.40.4                                     | 104                                     | 201 - 10 - 10    | 244 554 555                              |
| Receivables - net of current portion (N<br>Investment properties (Note 9) | ote 6)                     |                 | 4,304,                                     |   | 294,717,675      | , , , , , ,                              |
| Property and equipment (Note 10)  |                            |                 | 3,173,<br>0,587,                           |   | 18,910,921,879   |  |
| Right-of-use assets (Note 27)   |                            |                 | 3,259,                                     |   | 954,837,653      | 986,614,976                              |
| Deferred income tax assets - net (Note                                    | 24)                        |                 | 9,603,                                     |   | 33,596,435       | 49,059,703                               |
| Other noncurrent assets (Note 11)   |                            |                 | 6,862,                                     |   | 541,712,684      |  |
| Total Noncurrent Assets   |                            |                 | 7,790,                                     |   | 20,735,786,326   |  |
| TOTAL ASSETS  |                            |                 |  |   |                  | ₱29,602,264,131                          |
|   |                            | 121,02          | 7,020,                                     | 200                                     | 101,000,007,002  | 127,002,204,131                          |
| LIABILITIES AND EQUITY  |                            |                 |  |   |                  |  |
| Current Liabilities   |                            |                 |  |   |                  |  |
| Trade and other payables (Note 12)  |                            | ₽3,53           | 1,062,                                     | 295                                     | ₱3,436,252,119   | <b>₽3,314,992,</b> 163                   |
| Customers' deposits (Note 13)   |                            | 97              | 8,617,                                     | 758                                     | 1,115,106,227    | 1,081,221,045                            |
| Current portion of:   |                            |                 |  |   |                  |  |
| Payables to landowners (Notes 15 a  | ind 17)                    |                 | 8,949,                                     |   | 499,926,349      | 52,692,924                               |
| Loans payable (Notes 14 and 17)   |                            |                 | 9,758,                                     |   | 737,816,725      | 3 <b>84,08</b> 0,504                     |
| Lease liabilities (Note 27)   | _                          | 1.              | 6,099,                                     | 500                                     | _                | _  |
| Deposits and other current liabilitie (Note 16)                           | Ş                          | 10              | 0.045                                      | cen.                                    | 212 497 707      | 154 (10 24)                              |
| Total Current Liabilities   |                            |                 | 8,945,<br>3,432,                           |   | 312,487,297      | 154,618,346                              |
|   |                            | 7,750           | J,4JZ,                                     | 401                                     | 6,101,588,717    | 4,987,604,982                            |
| Voncurrent Liabilities  |                            |                 |  |   |                  |  |
| Loans payable - net of current portion (                                  | Notes 14                   | _               |  |   |                  |  |
| and 17)   |                            | 5,06            | 5,941,                                     | 133                                     | 6,453,148,621    | 5,696,065,670                            |
| Payables to landowners - net of current                                   | portion                    |                 |  |   |                  |  |
| (Notes 15 and 17)   |                            |                 |  | -                                       | 1,384,949,047    | 1,884,875,396                            |
| .ease liabilities - net of current portion                                |                            | 450             | 1 200 -                                    | 0.02                                    |                  |  |
| (Note 27)<br>Deferred income tax liabilities - net (No                    | to 24)                     |                 | 2,580,9<br>2,180                           |   | _                | E 146 ATT                                |
| Other noncurrent liabilities (Notes 16 as                                 |                            |                 | 3,180, <sub>1</sub><br>7,160, <sub>1</sub> |   | 196 690 626      | 5,145,211                                |
| Total Noncurrent Liabilities  | 14 23)                     |                 |  |   | 386,689,535      | 562,279,316                              |
| Total Liabilities   |                            | 13,992          | 1,862,9                                    |   | 8,224,787,203    | 8,148,365,593                            |
| WELL LIEUTING   |                            | 13,57           | ,473, <sup>4</sup>                         | *** /                                   | 14,326,375,920   | 13,135,970,575                           |

(Forward)

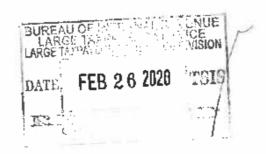
|  | Decem                    | ber 31                           | January 1                       |
|--|--------------------------|----------------------------------|---------------------------------|
|  | 2019                     | 2018<br>(As Restated,<br>Note 2) | 2018<br>(As Restated,<br>Note 2 |
| Equity (Note 25)                         |                          |                                  |                                 |
| Capital stock - ₱1 par value             | ₽5,723,017,872           | ₽5,723,017,872                   | ₱5,723,017,872                  |
| Additional paid-in capital               | 8,206,662,618            | 8,206,662,618                    | 8,206,662,618                   |
| Accumulated remeasurements on retirement | , , , ,                  | -,,,                             | 0,200,000,010                   |
| benefits (Note 23)                       | 28,401,530               | 89,546,558                       | 51,413,648                      |
| Retained earnings:                       | ,,                       | 0.000                            | 21,113,040                      |
| Appropriated (Note 25)                   | 200,000,000              | _                                | -                               |
| Unappropriated                           | 3,677,323,738            | 2,976,939,939                    | 2,485,207,373                   |
| Treasury shares                          | (7,955)                  | (7,955)                          | (7,955)                         |
| Total Equity                             | 17,835,397,803           | 16,996,159,032                   | 16,466,293,556                  |
| TOTAL LIABILITIES AND EQUITY             | ₽31,827,693,2 <b>5</b> 0 | ₽31,322,534,952                  |                                 |





# ETON PROPERTIES PHILIPPINES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

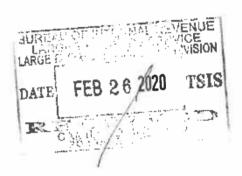
|   |                | Years Ended Dec | ember 31       |
|---|----------------|-----------------|----------------|
|   |                | 2018            | 2017           |
|   |                | (As Restated,   | (As Restated,  |
|   | 2019           | Note 2)         | Note 2         |
| REVENUE   |                |                 |                |
| Rental income (Notes 9 and 27)                    | ₱1,707,833,363 | ₱1,494,724,468  | ₱1,388,010,270 |
| Real estate sales                                 | 1,424,597,666  | 1,704,010,551   | 845,052,331    |
| Rooms and other operated departments              | 181,862,482    | 93,245,771      | 85,112,175     |
|   | 3,314,293,511  | 3,291,980,790   | 2,318,174,776  |
| COSTS AND EXPENSES                                |                |                 |                |
| Cost of real estate sales (Note 7)                | 663,788,693    | 1,196,125,303   | 471,297,405    |
| Cost of rental income (Notes 9 and 27)            | 446,889,183    | 373,553,433     | 308,447,086    |
| Cost of rooms and other operated departments      | ,              |                 |                |
| (Note 21)   | 129,621,689    | 65,760,756      | 50,618,202     |
| Selling expenses (Note 19)                        | 111,616,454    | 101,162,087     | 46,596,858     |
| General and administrative expenses (Note 20)     | 675,260,330    | 780,879,312     | 684,931,311    |
|   | 2,027,176,349  | 2,517,480,891   | 1,561,890,862  |
| OTHER INCOME (CHARGES) - Net                      |                |                 |                |
| Finance charges (Note 18)                         | (364,339,771)  | (291,172,496)   | (355,119,704)  |
| Interest income (Note 18)                         | 105,948,308    | 57,320,230      | 44,556,155     |
| Foreign exchange gains (losses) - net             | (2,228,301)    | 4,756,636       | (148,549)      |
| Other income - net (Note 22)                      | 252,244,330    | 136,021,890     | 95,364,084     |
|   | (8,375,434)    | (93,073,740)    | (215,348,014)  |
| INCOME BEFORE INCOME TAX                          | 1,278,741,728  | 681,426,159     | 540,935,900    |
| PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 24) |                |                 |                |
| Durrent   | 264,979,692    | 203,190,763     | 170,098,570    |
| Deferred  | 113,378,237    | (13,497,170)    | (5,876,191)    |
|   | 378,357,929    | 189,693,593     | 164,222,379    |
| NET INCOME  | ₱900,383,799   | ₱491,732,566    | ₽376,713,521   |
| BASIC/DILUTED EARNINGS                            |                |                 |                |
| PER SHARE (Note 26)                               | ₽0.1573        | ₽0.0859         | ₽0.0658        |





# ETON PROPERTIES PHILIPPINES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  |              | ears Ended Dec                   | ember 31                         |
|--|--------------|----------------------------------|----------------------------------|
|  | 2019         | 2018<br>(As Restated,<br>Note 2) | 2017<br>(As Restated,<br>Note 2) |
| NET INCOME   | ₽900,383,799 | ₱491,732,566                     | ₽376,713,521                     |
| OTHER COMPREHENSIVE INCOME (LOSS) Other comprehensive income not to be reclassified to |              |                                  |                                  |
| profit or loss in subsequent periods:  |              |                                  |                                  |
| Remeasurement gains (losses) on defined  |              |                                  |                                  |
| benefit obligations (Note 23)  | (87,350,040) | 54,475,585                       | 17,292,383                       |
| Deferred income tax effect   | 26,205,012   | (16,342,675)                     | (5,187,715)                      |
|  | (61,145,028) | 38,132,910                       | 12,104,668                       |
| TOTAL COMPREHENSIVE INCOME   | ₽839,238,771 | ₽529,865,476                     | ₱388,818 <b>,</b> 189            |





# ETON PROPERTIES PHILIPPINES, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2019, 2018 AND 2017

| BALANCES AS AT DECEMBER 31, 2016  Not income for the year (as restated, Note 2)  Other comprehensive income  Total comprehensive income  BALANCES AS AT DECEMBER 31, 2017  BALANCES AS AT JANUARY 1, 2018  AS PREVIOUSLY REPORTED  Effect of change in accounting policy on borrowing costs (Note 2) | .872               | F39,308,980<br>-<br>12,104,668<br>12,104,668 | P2,361,123,383 | (CT ANDLE) | Total              |
|--|--------------------|--|----------------|------------|--------------------|
| 2017 PS,723,017,872 PS,723,017,872   |                    | 12,104,668                                   | 376.713.521    | (P7,955)   | P16.330.104.898    |
| 2017 P5,723,017,872<br>8 P5,723,017,872  |                    | 12,104,668                                   |                | 1 1        | 376,713,521        |
| 2017 P5,723,017,872<br>8 P5,723,017,872  |                    |  | 376,713,521    |            | 388.818.189        |
| 8<br>₽5,723,017,872  |                    | PS1,413,648                                  | F2,737,836,984 | (P7,955)   | P16,718,923,087    |
| Effect of change in accounting policy on borrowing costs (Note 2)  | 872 78,246,662,618 | P51.413.648                                  | #2,640.824 985 | 2000       | Dr. C (23 per 1/2) |
|  | 1                  | 1  | (165.617.612)  | (F1,723)   | #10,031,911,103    |
| BALANCES AS AT JANUARY 1, 2018,<br>AS RESTATED 5,723,017,872 8.2   | 872 8.206.662.618  | 51.413.648                                   | 7 48€ 207 273  | 000        | (210, 30, 501)     |
|  |                    | 38 137 010                                   | 491,732,566    | (66%)      | 491,732,566        |
| Total comprehensive income   | 1                  | 38,132,910                                   | 491,732,566    | 1 1        | 529.865.476        |
| 8ALANCES AS AT DECEMBER 31, 2018,<br>AS RESTATED 5,723,017,872 8,20  | 872 8,206,662,618  | 89,546,558                                   | 2,976,939,939  | (7,955)    | 16,996,159,832     |

(Forward)



| P17,835,397,803 | (#7,955)                     | £3,877,323,738                    | F28,401,530   | F8,206,662,618                             | PS,723,017,872                               | BALANCES AS AT DECEMBER 31, 2019                 |
|-----------------|------------------------------|-----------------------------------|---|--|--|--|
| 839,238,771     | r                            | 900,383,799                       | 01,143,028  |  |  |  |
| (61,145,028)    |                              | טאב נפנ מאט                       | 1900 (8) (9)  | ,  |  | Total comprehensive income                       |
| 900,383,799     | 1                            |                                   | (61,145,028)  | 1  |  | Other comprehensive loss                         |
| 750,450,139,032 | (87,1733)                    | O(1) 383 700                      | 1   | ı  | ı  | Net income for the year                          |
| A10 021 200 210 | (BT 06.5)                    | P2,976,919,019                    | P89.546.558   | F8,206,662,618                             | PS,723,017,872                               | BALANCES AS AT DECEMBER 31, 2018,<br>AS RESTATED |
| Total           | Treasury Shares<br>(Note 25) | Retained<br>Earnings<br>(Note 25) | Accumulated Remeasurements on Retirement Benefits (Note 23) | Additional<br>Paid-in Capital<br>(Note 25) | Capital stock -<br>Pl par value<br>(Note 25) |  |

# ETON PROPERTIES PHILIPPINES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

|   |                 | Years Ended Dec | ember 31        |
|---|-----------------|-----------------|-----------------|
|   |                 | 2018            | 2017            |
|   |                 | (As Restated,   | (As Restated,   |
|   | 2019            | Note 2)         | Note 2)         |
| CASH FLOWS FROM OPERATING                                   |                 |                 |                 |
| ACTIVITIES  |                 |                 |                 |
| Income before income tax                                    | D1 150 541 850  |                 |                 |
| Adjustments for:  | ₽1,278,741,728  | ₱681,426,159    | ₱540,935,900    |
| Depreciation and amortization                               |                 |                 |                 |
| (Notes 9, 10, 11 and 27)                                    | 402 200 =27     |                 |                 |
| Interest expense and other finance charges - net            | 402,200,736     | 3,12,968,180    | 254,904,052     |
| of capitalized interest (Notes 14 and 18)                   | 340 775 524     |                 |                 |
| Interest income (Note 18)                                   | 340,775,734     | 290,711,789     | 354,794,059     |
| Retirement benefits cost (Notes 21 and 23)                  | (105,948,368)   | (57,320,230)    | (44,556,155)    |
| Unrealized foreign exchange losses                          | 11,315,607      | 17,987,399      | 29,415,972      |
| (gains) - net   | 2 300 704       |                 |                 |
| Gain on retirement and disposal of property and             | 2,228,301       | (4,756,636)     | 145,849         |
| equipment (Note 10)   | (2/4 202)       |                 |                 |
| Operating income before working capital changes             | (362,393)       | (775,687)       | (751,467)       |
| Decrease (increase) in:                                     | 1,928,951,405   | 1,240,240,974   | 1,134,888,210   |
| Trade and other receivables                                 | 85 364 340      |                 |                 |
| Real estate inventories                                     | 87,360,348      | 368,140,294     | 484,258,398     |
| Other assets (current and non-current)                      | 615,294,894     | 988,757,635     | (258,049,315)   |
| Increase (decrease) in:                                     | 9,076,267       | 181,758,146     | 27,777,471      |
| Trade and other payables                                    | 266 210 244     | ***             |                 |
| Payables to related parties                                 | 266,318,241     | 106,485,677     | (50,955,518)    |
| Customers' deposits   | (12/ 400 4/0)   |                 | (66,945,783)    |
| Deposits and other liabilities                              | (136,488,469)   | 51,183,377      | 95,575,240      |
| Cash generated from operations                              | 28,263,629      | 23,067,127      | 8,004,443       |
| Interest paid   | 2,798,776,315   | 2,959,633,230   | 1,374,553,146   |
| Income taxes paid, including final tax and creditable       | (431,899,728)   | (398,908,083)   | (419,251,267)   |
| withholding taxes   | (220 100 100)   |                 |                 |
| Interest received   | (228,168,609)   | (310,455,852)   | (241,778,265)   |
| Net cash from operating activities                          | 111,199,703     | 65,503,966      | 60,694,765      |
| ver cash from operating activities                          | 2,249,907,681   | 2,315,773,261   | 774,218,379     |
| CASH FLOWS FROM INVESTING                                   |                 |                 |                 |
| ACTIVITIES  |                 |                 |                 |
| Additions to:   |                 |                 |                 |
|   | (5 400 (60 ton) | ** *            |                 |
| Investment properties (Notes 9 and 32)                      | (1,498,609,428) | (2,223,440,917) | (1,668,306,158) |
| Property and equipment (Notes 10 and 32) Software (Note 11) | (19,455,772)    | (33,659,748)    | (28,785,245)    |
| Proceeds from disposal of proceeds and                      | (17,782,888)    | (411,260)       | (1,585,550)     |
| Proceeds from disposal of property and equipment            | 1,529,675       |                 | 928,750         |
| Net cash used in investing activities                       | (1,534,318,413) | (2,257,511,925) | (1,697,748,203) |

(Forward)



|  |                 | Years Ended Dece           | ember 31              |
|--|-----------------|----------------------------|-----------------------|
|  | 2019            | 2018<br>(As Restated,      | 2017<br>(As Restated, |
|  | 2017            | Note 2)                    | Note 2)               |
| CASH FLOWS FROM FINANCING ACTIVITIES   |                 |                            |                       |
| Proceeds from availment of loans (Note 14) Payments of:  | ₽-              | ₱1,500,000,000             | P2,490,000,000        |
| Loans payable (Notes 14 and 32)  | (932,300,000)   | (387,047,059)              | (470,588,235          |
| Payables to landowners (Notes 15, 17 and 32) Payment of principal portion of lease liabilities | (55,926,349)    | (52,692,924)               | (1,825,273,348)       |
| (Note 27)  | (43,801,766)    | (11,250,000)               | (12,450,000)          |
| Net cash from (used in) financing activities   | (1,032,028,115) | 1,049,010,017              | 181,688,417           |
| NET EFFECT OF EXCHANGE RATE<br>CHANGES ON CASH AND CASH<br>EQUIVALENTS                         | (2,228,301)     | 4,756,636                  | (145,849)             |
| NET INCREASE (DECREASE) IN CASH AND<br>CASH EQUIVALENTS  | (318,667,148)   | 1,112,027,989              | (741,987,256)         |
| CASH AND CASH EQUIVALENTS<br>AT BEGINNING OF YEAR  | 2,642,543,070   | 1,530,515,081              | 2,272,502,337         |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (Notes 5 and 32)                                      | ₽2,323,875,922  | <del>P</del> 2,642,543,070 | ₽1,530,515,081        |

# ETON PROPERTIES PHILIPPINES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Corporate Information and Authorization for Issuance of the Consolidated Financial Statements

### Corporate Information

Eton Properties Philippines, Inc. ("Eton" or "the Parent Company") was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on April 2, 1971 under the name "Balabac Oil Exploration & Drilling Co., Inc." to engage in oil exploration and mineral development projects in the Philippines. On May 12, 1988, the Philippine SEC approved the Parent Company's registration and licensing as a listed company.

On August 19, 1996, the Parent Company's Articles of Incorporation (the Articles) was amended to: (a) change the Parent Company's primary purpose from oil exploration and mineral development to that of engaging in the business of a holding company; and (b) include real estate development and oil exploration as among its secondary purposes.

On February 21, 2007, the Parent Company's Board of Directors (BOD) adopted the following amendments: (a) change the corporate name to Eton Properties Philippines, Inc.; (b) change the primary purpose to hold, develop, manage, administer, sell, convey, encumber, purchase, acquire, rent or otherwise deal in and dispose of, for itself or for others, residential, including, but not limited to, all kinds of housing projects, commercial, industrial, urban or other kinds of real property, improved or unimproved; to acquire, purchase, hold, manage, develop and sell subdivision lots; to erect, construct, alter, manage, operate, lease buildings and tenements; and to engage or act as real estate broker; (c) increase the number of directors from 11 to 15; and, (d) change of financial year-end from April 30 to December 31.

The above amendments were adopted by the Parent Company's shareholders on April 19, 2007 and approved by the Philippine SEC on June 8, 2007.

On October 6, 2009, the Parent Company's BOD approved the acquisition of an approximately 12-hectare property, with an appraised value of \$\mathbb{P}3,953.2\$ million, owned by Paramount Landequities, Inc. (Paramount), where the Eton Centris projects are situated in exchange for the issuance of 1,600 million shares to Paramount at \$\mathbb{P}2.50\$ per share. On October 22, 2009, the Parent Company and Paramount executed a Deed of Conveyance pertaining to the asset-for-share swap (see Note 25). As approved by the Philippine SEC in July 2011, the property was recognized by the Parent Company at the value of \$\mathbb{P}4,000\$ million (see Notes 7 and 25).

Prior to restructuring in 2012, Paramount and Saturn Holdings, Inc. (Saturn) had ownership interest of 55,07% and 42,39%, respectively, in Eton.

On September 17, 2012, LT Group, Inc. (LTG)'s BOD approved the assumption by LTG of certain liabilities of Paramount from Step Dragon Co. Ltd. and Billinge Investments Ltd., British Virgin Island (BVI)-based companies, and Saturn from Penick Group Ltd., also a BVI-based company, amounting to \$1,350.8 million and \$21.3 million, respectively. LTG is a publicly listed company incorporated and domiciled in the Philippines.

On September 25 and September 26, 2012, LTG subscribed to 1,350,819,487 common shares of Paramount and 490,000,000 common shares of Saturn, respectively, with a par value of \$\mathbb{P}\$1.00 per share, which were issued to LTG from the increase in Paramount's and Saturn's authorized capital stock. LTG paid for the subscription in full by way of conversion into equity of LTG's advances to Paramount and Saturn amounting to \$\mathbb{P}\$1,350.8 million and \$\mathbb{P}\$490.0 million, respectively. On the same dates, Paramount



and Saturn filed their application for increase in authorized capital with the Philippine SEC in order to accommodate LTG's investment.

Upon the Philippine SEC's approval on October 10, 2012, Paramount and Saturn became subsidiaries of LTG with 98.18% and 98.99% ownership interests, respectively, thus, giving LTG a 98.00% effective ownership in Eton.

On October 30, 2012, LTG entered into deeds of sale of shares with the controlling shareholders of Paramount and Saturn for the remaining issued and outstanding shares of the said companies. Thus, Paramount and Saturn became wholly owned subsidiaries of LTG.

On October 22, 2012, the Parent Company's BOD approved to voluntarily delist the Parent Company from the Philippine Stock Exchange (PSE) in light of the Parent Company's inability to comply with the minimum public ownership requirement of PSE within the allowed grace period. On December 8, 2012, Paramount made a tender offer to buy back shares of the Parent Company traded in the PSE resulting in the increase in its ownership interest from 55.07% to 56.86%, thus, increasing LTG's effective ownership interest in Eton to 99.30%. The delisting of the Parent Company became effective on January 2, 2013.

On November 14, 2014, Paramount and Saturn authorized the conversion of its advances to the Parent Company amounting to \$\pm\$3,150.0 million and \$\pm\$2,350.0 million, respectively, into equity by way of subscription to 2,067,669,172 shares of stock at an issue price of \$\pm\$2.66 per share. On January 14, 2015, the Parent Company filed the application for conversion with the SEC which was subsequently approved on January 23, 2015.

On March 2, 2015, the Parent Company's BOD approved the increase of its authorized capital stock from \$5.0 billion divided into 5.0 billion common shares with a par value of \$1.00 per share to \$8.0 billion divided into 8.0 billion common shares with a par value of \$1.00 per share. On September 28, 2015, Eton filed an application with the Philippine SEC to increase its authorized capital stock which was subsequently approved by the Philippine SEC on September 30, 2015. Out of the increase of 3.0 billion common shares, 419 million common shares and 331 million common shares have been subscribed by Paramount and Saturn, respectively, at a subscription price of \$2.72 per share.

As of December 31, 2019 and 2018, Eton is 55.97%- and 56.88%-owned by Paramount, respectively. Eton's ultimate parent company is Tangent Holdings Corporation, a company incorporated and domiciled in the Philippines.

The Parent Company's registered business address is 8/F Allied Bank Center, 6754 Ayala Avenue, Makati City, Metro Manila, Philippines.

### Subsidiaries

Below are the Parent Company's ownership interests in its subsidiaries:

| Subsidiaries                                  | Percentage of Ownership |
|---|-------------------------|
| Belton Communities, Inc. (BCI)                | 100%                    |
| Eton City, Inc. (ECI)                         | 100%                    |
| FirstHomes, Inc. (FHI)                        | 100%                    |
| Eton Properties Management Corporation (EPMC) | 100%                    |

BCI was incorporated and registered with the Philippine SEC on November 5, 2007. On February 18, 2008, the BOD of BCI approved the increase of its capital stock from 20,000 shares to 100,000,000 shares at ₱1.00 par value per share and the subscription of the Parent Company for



24,995,000 shares, which, in addition to 5,000 common shares originally subscribed, would equal to 25% of the authorized capital stock.

On October 15, 2014, the BOD of BCI approved the increase of its authorized capital stock from \$20,000 divided into 20,000 common shares with a par value of \$1.00 per share to \$800,000,000 divided into 800,000,000 common shares with a par value of \$1.00 per share. On December 23, 2014, BCI filed an application with the Philippine SEC to increase its authorized capital stock which was subsequently approved by the Philippine SEC on January 7, 2015. Out of the increase in authorized capital stock, 199,995 million common shares have been subscribed by the Parent Company with deposit for future stock subscription as payment for the subscribed common shares.

ECI was incorporated and registered with the Philippine SEC on October 8, 2008. On October 15, 2014, the BOD of ECI approved the increase of its authorized capital stock from \$100,000,000,000 divided into 100,000,000 common shares with a par value of \$1.00 per share to \$1,000,000,000 divided into 1,000,000,000 common shares with a par value of \$1.00 per share. On December 23, 2014, ECI filed an application with the Philippine SEC to increase its authorized capital stock which was subsequently approved by the Philippine SEC on January 6, 2015. Out of the increase in authorized capital stock, 225.0 million common shares have been subscribed by the Parent Company with deposit for future stock subscription as payment for the subscribed common shares.

On October 15, 2010, FHI was incorporated and registered with the Philippine SEC as a wholly owned subsidiary of the Parent Company with a total subscribed capital stock of \$1.3 million.

EPMC was incorporated and registered with the Philippine SEC on September 29, 2011 to manage, operate, lease, in whole or in part, real estate of all kinds, including buildings, house, apartments and other structures.

On June 14, 2017, the BOD of EPMC approved the increase in its authorized capital stock from \$1,000,000 divided into 1,000,000 common shares with a par value of \$1.00 per share to \$20,000,000 divided into 20,000,000 common shares with a par value of \$1.00 per share. The increase in authorized capital stock was approved by the Philippine SEC on September 19, 2017. Out of the increase in authorized capital stock, 4.75 million common shares have been subscribed by the Parent Company.

On December 4, 2019, the Board of Directors of EPPI approved the additional investment/purchase of 15.0 million shares of EPMC, with par value of \$1.00 per share, amounting to \$15.0 million.

All subsidiaries, except for EPMC, are engaged in real estate development. All subsidiaries' registered business address is 8/F Allied Bank Center, 6754 Ayala Avenue, Makati City, Metro Manila.

### Authorization for Issuance of the Consolidated Financial Statements

The consolidated financial statements of Eton Properties Philippines, Inc. and its subsidiaries (the "Group") as at December 31, 2019 and 2018 and for each of the three years in the period ended December 31, 2019 were authorized for issuance by the BOD on February 17, 2020.

### 2. Summary of Significant Accounting and Financial Reporting Policies

### Basis of Preparation and Statement of Compliance

The consolidated financial statements have been prepared under the historical cost basis and are presented in Philippine peso (Peso), which is the Parent Company's functional and presentation currency. All values are rounded to the nearest Peso, except when otherwise indicated.



The consolidated financial statements of the Parent Company and its subsidiaries (collectively referred to as the Group) have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs) as issued by the Financial Reporting Standards Council (FRSC), which include the availment of the relief granted by the SEC under Memorandum Circular Nos. 14-2018 and 3-2019. PFRSs include statements named PFRSs, Philippine Accounting Standards (PAS) and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) issued by FRSC.

### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Group as at December 31, 2019 and 2018 and for each of the three years in the period ended December 31, 2019. The financial statements of the subsidiaries are prepared for the same financial reporting year as the Parent Company, using consistent accounting policies.

A subsidiary is an entity over which the Parent Company has control. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect that return through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- · exposure, or rights, to variable returns from its involvement with the investee; and,
- the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- · rights arising from other contractual arrangements; and,
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included or excluded in the consolidated financial statements from the date the Group gains control or until the date the Group ceases to control the subsidiary.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Adjustments, where necessary, are made to ensure consistency with the policies adopted by the Group.

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated but are considered as an impairment indicator of the assets transferred.

### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except that the Group changed its policy on recognition of borrowing cost on real estate inventories and has adopted the following new pronouncements starting January 1, 2019. Unless otherwise indicated, the adoption of these pronouncements did not have any significant impact on the Group's financial position or performance.



### PFRS 16, Leases

PFRS 16 supersedes PAS 17, Leases, Philippine Interpretation IFRIC 4, Determining whether an Arrangement contains a Lease, Philippine Interpretation SIC-15, Operating Leases-Incentives and Philippine Interpretation SIC-27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the statement of financial position.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. Therefore, PFRS 16 did not have an impact for leases where the Group is the lessor.

The Group adopted PFRS 16 using the modified retrospective approach upon adoption of PFRS 16 in 2019 and elected to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC 4. The Group therefore did not apply the standard to contracts that were not previously identified as containing a lease applying PAS 17 and Philippine Interpretation IFRIC 4.

The effects of adoption of PFRS 16 as at January 1, 2019 follows:

|   | Increase<br>(Decrease) |
|---|------------------------|
| Consolidated statement of financial position: | 1                      |
| Right-of-use assets Accrued expenses          | <b>₽</b> 298,933,369   |
| Lease liabilities                             | (202,783,400)          |
| Conse Manifelia                               | 501,716,769            |

The Group has lease contracts for office and parking space and land where the investment properties are constructed/built. Before the adoption of PFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease.

Upon adoption of PFRS 16, the Group applied a single recognition and measurement approach for all leases except for short-term leases and leases of low-value assets. Refer to succeeding discussions for the accounting policy prior to and beginning January 1, 2019, respectively.

### Leases previously accounted for as operating leases

The Group recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets were recognized based on the amount equal to the lease liabilities, adjusted for any related accrued lease payments previously recognized. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Group also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Relied on its assessment of whether leases are onerous immediately before the date of initial application;
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months from the date of initial application;
- Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application; and



 Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease.

Based on the above, as at January 1, 2019:

- Right-of-use assets of P298.93 million were recognized and presented separately in the
  consolidated statement of financial position.
- Lease liabilities of ₱501.72 million were recognized.
- Accrued rentals presented under "Trade and other payables" of \$\mathbb{P}\$202.78 million related to previous operating leases arising from straight-lining under PAS 17 were derecognized.

The lease liability at as January 1, 2019 can be reconciled to the operating lease commitments as of December 31, 2018 follows:

Operating lease commitments as at December 31, 2018

Weighted average incremental borrowing rate at January 1, 2019

Lease liabilities recognized as at January 1, 2019

P498,680,482

Due to the adoption of PFRS 16, the Group's operating profit in 2019 improved, while its interest expense increased. This is due to the change in the accounting for rent expense related to leases that were classified as operating leases under PAS 17.

The adoption of PFRS 16 did not have any impact on equity in 2019, since the Group elected to measure the right-of-use assets at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognized in the consolidated statement of financial position immediately before the date of initial application.

Philippine Interpretation IFRIC 23, Uncertainty over Income Tax Treatments

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*, and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- · Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

This interpretation is relevant to the Group for the uncertainties involved in the income tax treatments made by management in connection with the calculation of current and deferred income taxes as of December 31, 2019 and 2018. These uncertainties are assessed by the Group as probable that relevant taxation authority will accept the Company's tax treatment.



- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation
  - Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity
  - o Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

### Change in Real Estate Inventories Policy

Prior to January 1, 2019, under the Group's policy, borrowing costs are capitalized as part of the cost of construction of residential units for sale.

In March 2019, the Committee issued IFRIC Update summarizing the decisions reached by the Committee in its public meetings. The March 2019 IFRIC Update includes the Committee's Agenda Decision on the capitalization of borrowing cost on over time transfer of constructed goods. The IFRIC Agenda Decision clarified whether borrowing costs may be capitalized in relation to the construction of a residential multi-unit real estate development (building) which are sold to customers prior to start of construction or completion of the development. Under the March 2019 IFRIC Update, the Committee clarified that the related assets that might be recognized in a company's financial statements (i.e., installment contract receivable, contract asset, or inventory) will not qualify as a qualifying asset and the corresponding borrowing cost may no longer be capitalized.

The Group applied the change in accounting policy retrospectively and the 2018 comparative financial information were restated to reflect the adjustments on the capitalized borrowing costs. As a result, the following consolidated financial statement line items have been restated:

|   | As at and for the<br>year ended<br>December 31,<br>2018 | As at January 1, |
|---|---|------------------|
| Consolidated Statements of Financial Position   |   |                  |
| Decrease in:                                    |   |                  |
| Assets  |   |                  |
| Real estate inventories                         | ( <del>P</del> 69,390,950)                              | (₱82,367,048)    |
| Investment properties                           | (83,250,564)  | (83,250,564)     |
| Equity  | ( , , , ,   | (55,250,000)     |
| Retained earnings                               | (152,641,514)   | (165,617,612)    |
| Consolidated Statements of Comprehensive Income |   | (100,017,012)    |
| Decrease in cost of sales                       | (12,976,098)  | ***              |

Borrowing costs capitalized in real estate inventories that were subsequently reclassified to investment properties are also derecognized.

The above restatements did not have significant impact on the consolidated statements of cash flows for the years ended December 31, 2018 and 2017.

### Future Changes in Accounting Policy

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.



Effective beginning on or after January 1, 2020

· Amendments to PFRS 3, Definition of a Business

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

These amendments will apply to future business combinations of the Group.

 Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

Effective beginning on or after January 1, 2021

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- o A specific adaptation for contracts with direct participation features (the variable fee approach)
- o A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

### Deferred effectivity

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution
of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves



a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the FRSC deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The Group continues to assess the impact of the above new and amended accounting standards and Interpretations effective subsequent to 2019 on the Group's consolidated financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the consolidated financial statements when these amendments are adopted.

### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level of input that is significant to the fair value measurement as a whole) at the end of each reporting period.



For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the assets or liability and the level of the fair value

### Current versus Non-Current Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification. An asset is current when it is:

- expected to be realized or intended to be sold or consumed in normal operating cycle;
- held primarily for the purpose of trading;
- expected to be realized within 12 months after the reporting period; or,
- cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- it is expected to be settled in normal operating cycle;
- it is held primarily for the purpose of trading;
- it is due to be settled within 12 months after the reporting period; or,
- there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred income tax assets and liabilities are classified as non-current assets and liabilities.

### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly fiquid investments that are readily convertible to known amounts of cash with insignificant risk of change in value and are acquired three months or less before their maturity.

### Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### Financial assets

### Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual eash flow characteristics and the Group's business model for managing them. The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.



The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

As of December 31, 2019 and 2018, the Group's financial assets pertain to financial assets at amortized

### Subsequent measurement

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes cash in banks and cash equivalents, trade and other receivables and refundable deposits.

### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the consolidated statement of financial position)

- the rights to receive cash flows from the asset have expired, or,
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a passthrough arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognized an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.



Impairment of financial assets

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade and other receivables and refundable deposits, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For contracts receivables (CR) presented under "Trade and Other Receivables", the Group used the vintage analysis accounts for expected credit losses by calculating the cumulative loss rates of a given CR pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the probability model. It allows the evaluation of the loan activity from its origination period until the end of the contract period.

In addition to life of loan loss data, primary drivers like macroeconomic indicators of qualitative factors such as forward-looking data on interest rate, unemployment rate and inflation rates were added to the expected loss calculation to reach a forecast supported by both quantitative and qualitative data points.

The probability of default is applied to the estimate of the loss arising on default which is based on the difference between the contractual cash flows due and those that the Group would expect to receive, including from the repossession of the subject real estate property, net of cash outflows. For purposes of calculating loss given default, accounts are segmented based on facility/collateral type and completion. In calculating the recovery rates, the Group considered collections of cash and/or cash from resale of real estate properties after foreclosure, net of direct costs of obtaining and selling the real estate properties after the default event such as commission, association dues, refurbishment, payment required under Maceda Law, and cost to complete (for incomplete units).

As these are future cash flows, these are discounted back to the time of default using the appropriate EIR, usually being the original EIR or an approximation thereof.

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from the external credit rating agencies to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.



Every reporting date, the Group evaluates whether the debt instrument is considered to have low credit risk using all reasonable and supportable information that is available without undue cost or effort. In making that evaluation, the Group reassesses the internal credit rating of the debt instrument. In addition, the Group considers that there has been a significant increase in credit risk when contractual payments are more than 90 days past due.

### Financial liabilities

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities pertain to loans and borrowings.

### Subsequent measurement

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance charges in the consolidated statement of income.

This category generally applies to interest-bearing loans and borrowings.

### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of income.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously. The Group assesses that it has currently enforceable rights of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all counterparties.

### Real Estate Inventories

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value (NRV).



### Cost includes:

- land cost;
- amounts paid to contractors for construction; and
- planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated cost to sell.

### Advances to Contractors and Suppliers

Advances to contractors pertain to advance payments made to contractors at the start of each contract packages while advances to suppliers pertain mainly to the advance payments for the purchase of material and supplies. Advances to contractors is recouped every progress billing payment based on the percentage of accomplishment of each contract package. Advances to contractors related to the construction of the Group's investment properties are classified as part of noncurrent assets while advances to contractors related to construction of real estate inventories are classified as current assets.

### Creditable Withholding Taxes (CWT)

CWTs are amounts withheld from income subject to expanded withholding taxes. CWTs can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source, subject to the rules on Philippine income taxation. CWTs which are expected to be utilized as payment for income taxes within 12 months are classified as current assets. Otherwise, these are classified as other noncurrent asset. CWTs are classified in the "Other current assets" account in the consolidated statement of financial position.

### Value-added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable:

When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position to the extent of the recoverable amount.

### Investment Properties

Investment properties consist of properties that are held to earn rentals or for capital appreciation or both, and are not occupied by the Group.

Investment properties, except for land, are carried at cost less accumulated depreciation and any impairment in value. Land is carried at acquisition cost less any impairment in value. The cost of an investment property, except for land, includes its construction costs and any directly attributable costs of bringing the asset to its working condition and location for its intended use, including borrowing costs. Additions, betterments and major replacements are capitalized while minor repairs and maintenance are charged to expense as incurred.

Construction in progress is stated at cost less any impairment in value. This includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant asset is completed or put into operational use. Construction in progress are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.



Depreciation of investment properties commences once these are available for use and is computed on a straight-line basis over the estimated useful lives of the investment properties as follows:

| Category                            | V        |
|-------------------------------------|----------|
| Buildings                           | Years    |
| Condominium units Land improvements | 20 to 40 |
|                                     | 40       |
|                                     | 5        |

Depreciation of investment properties ceases at the earlier of the date that the item is classified as held for sale (or included in a disposal group that is classified as held for sale) in accordance with PFRS 5, Non-current Assets Held for Sale and Discontinued Operations, and the date the asset is derecognized.

The useful lives and depreciation method are reviewed annually based on expected asset utilization to ensure that the period of depreciation is consistent with the expected pattern of economic benefits from the investment properties.

Transfers to investment property are made when there is a change in use, as evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when and only when there is a change in use, as evidenced by commencement of owner-occupation or commencement of development with a view to sell.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Investment property is derecognized when either it has been disposed of, or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

### Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization and any impairment in value. The cost of property and equipment comprised construction cost, including borrowing costs, or purchase price plus any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Construction in progress is stated at cost less any impairment in value. This includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and put into operational use. Construction in progress are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.

Major repairs are capitalized as part of property and equipment only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the items can be measured reliably. All other repairs and maintenance are charged against current operations as incurred



Depreciation and amortization of property and equipment commences once the property and equipment is available for use and is computed on a straight-line basis over their estimated useful lives as follows:

| Category  | Years   |
|---|---|
| Serviced apartments:  | 10413   |
| Condominium units   | 40  |
| Furniture, fixtures and equipment                           | 3 to 15   |
| Transportation equipment                                    | 5   |
| Furniture, fixtures and equipment<br>Leasehold improvements | 3 to 10   |
|   | 5 or term of the lease,<br>whichever is shorter |

Depreciation and amortization ceases at the earlier of the date that the item is classified as held for sale or included in a disposal group that is classified as held for sale in accordance with PFRS 5, Non-current Assets Held for Sale and Discontinued Operations, and the date the asset is derecognized.

The assets' estimated useful lives, and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from the items of property and equipment.

When a property and equipment is retired or otherwise disposed of, the cost and the related accumulated depreciation and amortization and any impairment in value are removed from consolidated statement of financial position and any resulting gain or loss is recognized in consolidated statement of income.

### Software

Software, which is included under "Other noncurrent assets" in the consolidated statement of financial position, is measured at cost on initial recognition. Subsequently, software is carried at cost less accumulated amortization and any accumulated impairment losses. Amortization is calculated using the straight-line method over the software's estimated useful life of five years.

### Impairment of Noncurrent Nonfinancial Assets

The Group assesses at each financial reporting date whether there is an indication that its noncurrent nonfinancial assets, which include investment properties, property and equipment, and software, may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is calculated as the higher of the asset's fair value less costs to sell and its value-in-use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. Impairment losses are recognized in consolidated statement of income.

An assessment is made at each financial reporting date as to whether there is an indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in consolidated statement of income. After such a



reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount on a systematic basis over its remaining useful life.

### Security Deposits

Security deposits, included in "Deposits and other current liabilities" and "Other noncurrent liabilities" in the consolidated statement of financial position, are measured initially at fair value and are subsequently measured at amortized cost using the effective interest method.

### Capital Stock and Additional Paid-In Capital

Capital stock is measured at par value for all shares subscribed and/or issued. Subscribed capital stock is the portion of the authorized capital stock that has been subscribed but not yet fully paid and therefore still unissued. The subscribed capital stock is reported net of the subscription receivable.

When the shares are subscribed or sold at a premium, the difference between the proceeds and the par value is credited to "Additional paid-in capital" account. When shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the Group, the shares shall be measured either at the fair value of the liability settled or fair value of the shares issued or, whichever is more reliably determinable. Direct costs incurred related to equity issuance, such as underwriting, accounting and legal fees and taxes are chargeable to "Additional paid-in capital" account. If additional paid-in capital is not sufficient, the excess is charged against the retained earnings.

### Treasury Shares

Treasury shares are carried at cost and are presented as deduction from equity. No gain or loss is recognized in consolidated statement of income on the purchase, sale, reissuance or cancellation of treasury shares. Any difference between the carrying amount and the consideration on the reissuance of treasury shares is recognized as additional paid-in capital.

### Retained Earnings

Retained earnings represent the cumulative balance of periodic net income or loss, dividend distributions, prior period adjustments, effect of changes in accounting policy and other capital adjustments. When the retained earnings account has a debit balance, it is called "deficit". A deficit is not an asset but a deduction from equity.

Appropriated retained earnings represent that portion which has been restricted, and therefore, not available for dividend declaration. Unappropriated retained earnings represent that portion which can be declared as dividends to stockholders.

### Revenue and Cost Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements.

### Real estate sales

The Group derives its real estate sales from sale of residential lots and condominium units. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.



In measuring the progress of its performance obligation over time, the Group uses the output method. This method measures progress based on the physical proportion of work done on the real estate project which requires technical determination by the Group's project engineers. Based on the monthly project accomplishment report approved by the site project manager which integrates the surveys of performance to date of the construction activities.

On February 14, 2018, the Philippines Interpretation Committee (PIC) issued PIC Q&A 2018-12 (PIC &A) which provides guidance on some implementation issues of PFRS 15 affecting the real estate industry, On October 25, 2018 and February 8, 2019, the SEC issued SEC Memorandum Circular No. 14 Series of 2018 and SEC Memorandum Circular No. 3 Series of 2019, respectively, providing relief to the real estate industry by deferring the application of the following provisions of the above PIC Q&A for a period of three (3) years.

- a. Exclusion of land and uninstalled materials in the determination of percentage of completion (POC) discussed in PIC Q&A No. 2018-12-E;
- b. Accounting for significant financing component discussed in PIC Q&A No. 2018-12-D; and
- c. Accounting for Common Usage Service Area (CUSA) Charges discussed in PIC Q&A No.

Under the same SEC Memorandum Circular No. 3 Series of 2019, the adoption of PIC Q&A No. 2018-14: PFRS 15 - Accounting for Cancellation of Real Estate Sales was also deferred.

Effective January 1, 2021, real estate companies will adopt PIC Q&A No. 2018-12 and PIC Q&A No. 2018-14 and any subsequent amendments thereof retrospectively or as the Philippine SEC will later prescribe.

The Group availed of the deferral of adoption of the following specific provisions of PIC Q&A. Had these provisions been adopted, it would have the following impact in the consolidated financial statements:

- a. The mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments explicit in the contract to sell would constitute a significant financing component. Interest income would have been recognized for contract assets and interest expense for contract liabilities using the effective interest rate method and this would have impacted retained earnings as at January 1, 2018 and the revenue from real estate sales in 2019 and 2018. Currently, any significant financing component arising from the mismatch discussed above is not considered for revenue recognition purposes.
- b. The Group is acting as a principal for the provision of air-conditioning services, common usage services and administration and handling services. This would have resulted to the gross presentation of the related revenue and the related cost and expenses. Currently, the related revenue is presented net of costs and expenses. These would not result to any adjustment in the retained earnings as of January 1, 2018 and not income for the years ended December 31, 2019 and 2018.

### Cost of real estate sales

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision land and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical staff.



The cost of real estate sales recognized in the consolidated statement of income on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage-of-completion used for revenue recognition purposes.

### Costs to obtain contract

The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. The Group has determined that commissions paid to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Selling expenses" account in the consolidated statement of income.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

### Rental income

Rental income under non-cancellable leases of investment properties is recognized in the consolidated statement of income on a straight-line basis over the lease term or based on the terms of the lease contract or certain percentage of the gross revenue of the tenants, as applicable.

### Charges and expenses recoverable from tenants

Income arising from expenses recharged to tenants recorded as "Rental dues" presented as part of "Other income" account is recognized in the period in which the compensation becomes receivable.

### Cost of rental income

Cost of rental income is recognized in relation to the leasing activities of the Group. This includes depreciation of the investment properties being leased out, rental expense on the land where the property for lease is located, real property taxes and other directly attributable costs.

### Rooms and other operated departments

Revenue from room rentals and other ancillary services are recognized at point in time or when the services are rendered. Revenue from other ancillary services include, among others, business center related services and car rentals, food packages, laundry service, telephone service, and spa/gym services.

### Costs of services

Costs of services include expenses incurred by the Group for the generation of revenue from room rentals and other ancillary services. Costs of services are expensed as incurred.

### Interest income

Interest income is recognized as it accrues.

### Other income and other expenses

Other income and other expenses pertain to the gain or loss, respectively, arising from forfeiture or cancellation of prior years' real estate sales, and marketing fees.

### Expense Recognition

Expenses are recognized when there is a decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen that can be measured reliably.



Selling and general and administrative expenses

Selling expenses are costs incurred to sell real estate inventories of the Group, which includes commissions, advertising and promotions, among others. General and administrative expenses constitute costs of administering the business. Selling and general and administrative expenses are expensed as incurred.

### Borrowing Costs

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the "Investment properties" account in the consolidated statement of financial position. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when substantially all the activities necessary to prepare the asset for its intended use or sale are complete.

Capitalized borrowing cost is based on applicable weighted average borrowing rate for those coming from general borrowings and the actual borrowing costs eligible for capitalization for funds borrowed specifically.

All other borrowing costs are recognized as an expense in the period in which they are incurred.

### Retirement Benefits Cost

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Retirement benefits costs comprise the following:

- service cost;
- net interest on the net defined benefit liability or asset; and
- remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as expense in consolidated statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the consolidated statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to the consolidated statement of income in subsequent periods.



The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursements is virtually certain.

### Income Taxes

### Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting date.

### Deferred income tax

Deferred income tax is determined at the financial reporting date using the balance sheet liability method on all temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred income tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) [excess MCIT] and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences, excess MCIT and unused NOLCO can be utilized before their expiration.

The carrying amount of deferred income tax assets is reviewed at each financial reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred income tax assets are reassessed at each financial reporting date and are recognized to the extent that it has become probable that future taxable income will allow all or part of the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the financial reporting date. Movements in the deferred tax assets and liabilities arising from changes in tax rates are charged or credited to the income for the period.

Deferred income tax assets and liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities, and the deferred income taxes relate to the same taxable entity and the same taxation authority.

Deferred income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of income. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

### Other Comprehensive Income

Other comprehensive income comprises items of income and expense that are not recognized in the consolidated statement of income for the year in accordance with PFRSs.

### Basic/Diluted Earnings Per Share

Basic earnings per share is computed by dividing net income for the year attributable to equity holders of the Parent Company by the weighted average number of common shares outstanding during the year, after giving retroactive effect to any stock dividends or stock splits, if any, declared during the year.



Diluted earnings per share is computed in the same manner, with the net income for the year attributable to equity holders of the Parent Company and the weighted average number of common shares outstanding during the year, adjusted for the effect of all dilutive potential common shares.

### Foreign Currency-Denominated Transactions and Translations

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and monetary liabilities denominated in foreign currencies are restated using the exchange rate at the financial reporting date. Non-monetary items that are measured at fair value in a foreign currency shall be translated using the exchange rates at the date when the fair value was determined.

When a gain or loss on a non-monetary item is recognized in other comprehensive income, any foreign exchange component of that gain or loss shall be recognized in the consolidated statement of comprehensive income. Conversely, when a gain or loss on a non-monetary item is recognized in the consolidated statement of income, any exchange component of that gain or loss shall be recognized in the consolidated statement of income.

### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

useful life and the lease term as follow:

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

Effective January 1, 2019 Right-of-use assets

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated amortization and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated

Category Years Land 20 to 40 Leasehold improvements 5 or term of the lease. whichever is shorter



Right-of-use assets are subject to impairment, Refer to the accounting policies in the Impairment of Non-financial Assets section.

#### Lease liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate (IBR) at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

## Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of billboard and advertisement space (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment (i.e., printer) that are considered of low value (i.e., below P250,000). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

## Applicable to both periods presented

The Group as lessor

Leases where the Group does not transfer substantially all the risks and benefits of the ownership of the asset are classified as operating leases. Fixed lease payments for non-cancellable lease are recognized in the consolidated statement of income on a straight-line basis over the lease term. Any difference between the calculated rental income and amount actually received or to be received is recognized as deferred rent in the consolidated statement of financial position. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Variable rent is recognized as income based on the terms of the lease contract.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized under "Other income" account in the consolidated statement of income.

Effective prior to January 1, 2019

The Group as lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Fixed lease payments for non-cancellable lease are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term while the variable rent is recognized as an expense based on terms of the lease contract.



## Provisions and Contingencies

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. When the Group expects a provision or loss to be reimbursed, the reimbursement is recognized as a separate asset only when the reimbursement is virtually certain and its amount is estimable. The expense relating to any provision is presented in the consolidated statement of income, net of any reimbursement.

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the consolidated financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the consolidated financial statements.

## Events After the Financial Reporting Date

Events after the financial reporting date that provide additional information about the Group's position at the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Events after the financial reporting date that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the consolidated financial statements requires the Group to exercise judgments, make accounting estimates and use assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the accounting estimates to change. The effects of any change in accounting estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Accounting estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on amounts recognized in the consolidated financial statements. Future events may occur which will cause the assumptions used in arriving at the accounting estimates to change. The effect of any change in accounting estimates is reflected in the consolidated financial statements as they become reasonably determinable.



#### Revenue recognition

Revenue recognition under PFRS 15 involves the application of significant judgment and estimation in the: (a) identification of the contract for sale of real estate property that would meet the requirements of PFRS 15; (b) assessment of the probability that the entity will collect the consideration from the buyer; (c) determination of the transaction price; (d) application of the output/input method as the measure of progress in determining real estate revenue; (e) determination of the actual costs incurred as cost of sales; and (f) recognition of cost to obtain a contract.

#### a) Existence of a contract

The Group's primary document for a contract with a customer is a signed contract to seil. In addition, part of the assessment process of the Group before revenue recognition is to assess the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity considers the significance of the customer's initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history customer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of customers' equity before commencing revenue recognition.

# b) Revenue recognition method and measure of progress

The Group concluded that revenue for real estate sales is to be recognized over time because (a) the Group's performance does not create an asset with an alternative use and; (b) the Group has an enforceable right for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Group's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date.

The Group has determined that the output method used in measuring the progress of the performance obligation faithfully depicts the Group's performance in transferring control of real estate development to the customer.

## c) Identifying performance obligation

The Group has various contracts to sell covering residential lots and condominium units. The Group concluded that there is one performance obligation in each of these contracts because: (i) for residential lots, the developer integrates the plots it sells with the associated infrastructure to be able to transfer the serviced land promised in the contract; (ii) for the contract covering house or condominium units, the developer has the obligation to deliver the house or condominium unit duly constructed on a specific lot and fully integrated into the serviced land in accordance with the approved plan. Included also in this performance obligation is the Group's service to transfer the title of the real estate unit to the customer.

Provision for expected credit losses of cash and cash equivalents, trade and other receivables and refundable deposits

The Group uses a provision matrix to calculate ECLs for cash and cash equivalents, trade and other receivables and refundable deposits. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, property collaterals and coverage by letters of credit and other forms of credit insurance).



The assessment of the correlation between historical observed default rates, forecast economic conditions (i.e., gross domestic product and inflation rate) and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future. The information about the ECLs on the Group's trade and other receivables and refundable deposits is disclosed in Note 28.

Operating lease commitments - the Group as lessor

The Group has entered into commercial property leases of its investment properties. The Group has determined that it retains all significant risks and rewards of ownership of these properties which are leased out on operating leases. Rental income recognized by the Group amounted to ₱1,707.8 million, ₱1,494.7 million and ₱1,388.0 million in 2019, 2018 and 2017, respectively (see Notes 9 and 27).

Determination of lease term of contracts with renewal options - Group as a lessee - effective January 1, 2019

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold).

The Group included the renewal period as part of the lease term for leases of plant and machinery with shorter non-cancellable period (i.e., three to five years). The Group typically exercises its option to renew for these leases because there will be a significant negative effect on production if a replacement asset is not readily available. The renewal periods for leases of plant and machinery with longer non-cancellable periods (i.e., 10 to 15 years) are not included as part of the lease term as these are not reasonably certain to be exercised. In addition, the renewal options for leases of motor vehicles are not included as part of the lease term because the Group typically leases motor vehicles for not more than five years and, hence, is not exercising any renewal options. Furthermore, the periods covered by termination options are included as part of the lease term only when they are reasonably certain not to be exercised.

Refer to Note 27 for information on potential future rental payments relating to periods following the exercise date of extension and termination options that are not included in the lease term.

Operating lease commitments - the Group as lessee - prior to January 1, 2019

Currently, the Group has land lease agreements with several non-related parties and office lease agreement with a related party. The Group has determined that all significant risks and rewards of ownership of these properties are retained by the lessors. Thus, the Group considers these lease agreements as operating leases. Rental expense included in "Outside services" under "General and administrative expenses" in the consolidated statements of income amounted to \$27.4 million in 2018 and \$25.9 million in 2017 (see Notes 20 and 27). Additional rental expense amounting to \$41.9 million and \$39.4 million recognized in 2018 and 2017, respectively, included under "Cost of rental income" account in the consolidated statements of income, relates to the lease of a parcel of land where one of the Parent Company's projects is located.

In determining whether a lease contract is cancellable or not, either acting as a lessor or a lessee, the Group considered, among others, the probability of the cancellation and the significance of the penalty, including economic consequences, to the Group.



## Classification of properties

The Group determines whether a property is classified as investment property or real estate inventory as follows:

- Investment property comprises land, condominium units and buildings (principally offices, commercial and retail property) which are not occupied substantially for use by, or in the operations of the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and for capital appreciation.
- Real estate inventory comprises property that is held for sale in the ordinary course of business.
   Principally, this is a residential property that the Group develops and intends to sell before or on completion of construction.

The carrying values of the Group's investment properties and real estate inventories amounted to \$\mathbb{P}20,273.2\$ million and \$\mathbb{P}4,362.5\$ million as of December 31, 2019 and \$\mathbb{P}18,910.9\$ million (as restated, see Note 2) as of December 31, 2018, respectively (see Notes 7 and 9).

# Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flow largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately as of the financial reporting date, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

The carrying values of the Group's investment properties and property and equipment amounted to \$\mathbb{P}20,273.2\$ million and \$\mathbb{P}890.6\$ million as of December 31, 2019 and \$\mathbb{P}18,910.9\$ million (as restated, see Note 2) and \$\mathbb{P}954.8\$ million as of December 31, 2018, respectively (see Notes 9 and 10).

# Determination of fair value of financial and nonfinancial instruments

Where the fair values of financial and nonfinancial instruments recorded or disclosed in the consolidated financial statements cannot be derived from active markets, they are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, estimates are used in establishing fair values (see Note 28).

## Provisions and contingencies

The Group is currently involved in legal proceedings. Management and its legal counsels believe that the Group has substantial legal and factual bases for its position and is of the opinion that losses arising from these legal actions, if any, will not have a material adverse impact on the Group's financial position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in estimates or in the effectiveness of strategies relating to these proceedings. The Group did not recognize any provision in 2019, 2018 and 2017.



# Accounting Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

## Revenue and cost recognition

The Group derives its real estate revenue from sale of lots, house and lot and condominium units. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses the output method.

Real estate sales and cost of real estate sales amounted to \$1,424.6 million and \$263.8 million in 2019, \$1,704.0 million and \$1,196.1 million (as restated, see Note 2) in 2018 and \$245.1 million and \$2471.3 million (as restated, see Note 2) in 2017, respectively.

Estimation of allowance for expected credit losses of debt instruments at amortized cost

The level of allowance for loans and receivables is evaluated by management based on past collection history and other factors which include, but are not limited to the length of the Group's relationship with the customer, the customer's payment behavior and known market factors that affect the collectability of the accounts. The Group recognized allowance for impairment on its contracts receivable, lease receivable and refundable deposits amounting to \$\Pmathbb{P}50.5\$ million, \$\Pmathbb{P}7.6\$ million and \$\Pmathbb{P}5.5\$ million on December 31, 2019 and \$\Pmathbb{P}76.8\$ million, \$\Pmathbb{P}5.8\$ million and \$\Pmathbb{P}6.0\$ million on December 31, 2018, respectively (see Notes 6 and 28).

# Measurement of net realizable value of real estate inventories

The Group adjusts the cost of its real estate inventories to net realizable value (NRV) based on its assessment of the recoverability of cost of the inventories. NRV for completed real estate inventories is assessed with reference to market conditions and prices existing at the reporting date and is determined by the Group in the light of recent market transactions. NRV in respect of real estate inventories under construction is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete construction and less estimated costs to sell. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

As of December 31, 2019 and 2018, real estate inventories, which are carried at cost, amounted to \$\frac{P}{4}\$,362.5 million and \$\frac{P}{4}\$,958.6 million (as restated, see Note 2), respectively (see Note 7).

## Leases - Estimating the IBR - effective January 1, 2019

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its IBR to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as risk-free interest rates) when available and is required to make certain entity-specific estimates (such as the Group's stand-alone credit risk rating).

The Group's lease liabilities amounted to P498.7 million as of December 31, 2019 (see Note 27).



Estimation of useful lives of investment properties, and property and equipment excluding land and construction in progress, right-of-use assets, and software

The Group estimates the useful lives of its investment properties, property and equipment, right-of-use assets and software based on the period over which the assets are expected to be available for use. The estimated useful lives of the investment properties, property and equipment, right-of-use assets and software are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned above. A reduction in the estimated useful lives of investment properties, property and equipment, right-of-use assets and software would increase depreciation and amortization expense and decrease noncurrent assets.

There were no changes in the estimated useful lives of depreciable investment properties, property and equipment, right-of-use assets and software in 2019 and 2018. The carrying values of the Group's investment properties (excluding land and construction in progress), property and equipment, right-of-use assets and software amounted to \$\mathbb{P}9,380.6\$ million, \$\mathbb{P}890.6\$ million and \$\mathbb{P}16.6\$ million, respectively, as of December 31, 2019 and \$\mathbb{P}6,393.5\$ million, \$\mathbb{P}954.8\$ million and \$\mathbb{P}4.7\$ million, respectively, as of December 31, 2018 (see Notes 9, 10 and 11).

Assessment of impairment of noncurrent nonfinancial assets and estimation of recoverable amount. The Group evaluates its nonfinancial assets, which include investment properties, property and equipment, right-of-use assets, and software, for any impairment in value. This includes considering certain indications of impairment such as significant changes in asset usage, significant decline in assets' market value, obsolescence or physical damage of an asset, significant underperformance relative to expected historical or projected future operating results and significant negative industry or economic trends.

As described in the accounting policy, the Group estimates the recoverable amount as the higher of the asset's fair value less costs to sell and value-in-use. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that can materially affect the consolidated financial statements.

The Group did not identify any indications of impairment, thus, it believes that the carrying amounts of its investment properties, property and equipment, right-of-use assets, and software amounting to \$\text{P20,273.2}\$ million, \$\text{P890.6}\$ million and \$\text{P16.6}\$ million, respectively, as of December 31, 2019 and \$\text{P18,910.9}\$ million (as restated), \$\text{P954.8}\$ million and \$\text{P4.7}\$ million, respectively, as of December 31, 2018 approximate their recoverable amounts (see Notes 9, 10 and 11).

## Estimation of retirement benefits costs and liability

The determination of the Group's retirement benefits costs and liability is dependent on selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 23 and include among others, discount rate and salary increase rate. While the Group believes that the assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions will materially affect retirement benefits obligations.

As of December 31, 2019 and 2018, retirement benefits liability amounted to \$128.7 million and \$31.8 million, respectively. Retirement benefits cost amounted to \$11.0 million, \$18.0 million and \$29.4 million in 2019, 2018 and 2017, respectively (see Note 23).



Recognition of deferred income tax assets

The Group reviews the carrying amounts of deferred income tax assets at each financial reporting date and makes adjustments to it to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. The Group looks at its projected financial performance in assessing the sufficiency of future taxable income.

As of December 31, 2019 and 2018, the Group recognized deferred income tax assets amounting to \$\text{P204.4 million and \$\text{P197.9 million, respectively (see Note 24).}}

## 4. Segment Information

Operating segments are components of the Group: (a) that engage in business activities from which the Group may earn revenues and incur losses and expenses (including revenues and expenses relating to transactions with other components of the Group); (b) whose operating results are regularly reviewed by the Group's chief operating decision maker (CODM) to make decisions about resources to be allocated to the segment and assess its performance; and (c) for which discrete financial information is available. The Group's CODM is the Parent Company's BOD. The Parent Company's BOD regularly reviews the operating results of the business units to make decisions on resource allocation and assess performance. Segment revenues and segment expenses are measured in accordance with PFRSs.

The presentation and classification of segment revenues and segment expenses are consistent with those in the consolidated statements of income. Financing costs (including interest expense) and income taxes are managed on a per company basis and are not allocated to operating segments.

Further, the measurement of the segment assets is the same as those described in the summary of significant accounting and financial reporting policies.

The Group has only one geographical segment as all of its assets are located in the Philippines. The Group operates and derives all of its revenue from domestic operations. Thus, geographical business information is not required.

Revenue is recognized to the extent that it is probable that those economic benefits will flow to the Group and that the revenue can be reliably measured. The Group does not have revenue from transaction with a single external customer, which amount to 10% or more of the Group's revenues.

Segment expenses are those directly attributable to the segment and the relevant portion of an expense that can be allocated on a reasonable basis to the segment, including expenses such as direct costs and expenses and general and administrative expenses.

The business segments where the Group operates follow:

- Residential developments sale of residential lots and condominium units; and,
- Leasing activities development of Business Process Outsourcing (BPO) buildings, and commercial spaces and condominium units for lease.
- Serviced apartments operations of rooms and other operated departments at "The Mini Suites" in Eton Tower Makati



Considering the nature of the business segments, there were no intersegment revenues generated for all years.

## 2019

| Revenue from external customers  | Residentia<br>Development  | Activities   | Serviced<br>Apartments  | Unaliocated Corporate Balance   | t  |
|--|--|--|---|---|--|
| Direct costs   | P1,424,597,666   |  | P181,862,482  | Dation.   |  |
| Gross profit   | (663,788,693   | (446,889,183)  | (129,621,689  |   | 1.0 M14'000'DIT  |
| Selling, general and administrative expenses   | 760,808,973  |  | 52,240,793  | )   | 121440 232 202   |
| Operating income   | 100000   |  | ,- 1041,50  | (685,331,734  | 2,073,993,946  |
| Interest income  | 659,263,923  | 4 (800) A4 T BD  | 52,240,793  | (685,331,734  |  |
| Other income (charges) - net   | 7,622,941  | _  |   | 98,325,367  | - in military in the Column  |
| Finance charges  | (\$4,378,733   | 187,819,037  | 13,441,069  | 103,[34,656   | * ANI 1 AG 19 AG   |
| Provision for income tax   | -  | _  | _   | (364,339,771)   | -11414701587   |
| Segment profit   | D. 644 - 44 - 44   | _  | _   | (378,357,929)   | (364,339,771)  |
| Other information  | P612,508,131   | P1,448,763,217   | P65,681,862   | (P1,226,569,411)  | ₱900,383,799   |
| Segment assets   |  |  |   | (-1 280 207,412)  | F900,383,799   |
|  | P6,485,023,714   | P12,176,934,241  | ₽734,354,747  | B17 dt1 ten esa   | 701 000 000  |
| Segment liabilities  | P2,473,487,917   | P872,932,010   |   | P10,633,028,772   | P31,827,693,250  |
| Segment additions to property and  |  |  | * FR 040 149  | P10,033,028,772   | P13,992,295,447  |
| equipment, investment properties and<br>software   | PJB,012,369  | P1 510 710 404   |   |   |  |
| Demonstration and the second   | **********   | P1,568,340,426   | ¥296,174  | ₩   | ₱1,606,648,969   |
| Depreciation and amortization  | 58,571,631   | 297,735,706  | 45,893,399  |   | 402,200,736  |
| 2018 (As restated, Note 2)   | Residential  | I marine   |   | Unaffocated   |  |
|  | Developments   | Leasing  | Serviced  | Corporate   |  |
| Revenue from external customers  | P1,704,010,551   | Activities   | Apartments  | Balance   |  |
| TO STORY OF THE PARTY OF THE PA |  |  |   | 4-MI III 140  | Consolidated   |
| Direct costs   | (1.196.125.302)  | P1,494,724,468   | ₱93,245,771   | <b>A</b> _  |  |
| Direct costs<br>Gross profit   | (1,196,125,303)  | (373,553,433)  | (65,760,756)  | <b>A</b> _  | E3,291,980,790<br>(1,635,439,492)  |
| Direct costs  Pross profit  celling, general and administrative expenses   | (1,196,[25,303)<br>\$07,885,248  | (373,553,433)<br>I,121,171,035   |   | P-<br>-   | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298   |
| Direct costs  Pross profit  celling, general and administrative expenses   | (1,196,125,303)<br>\$07,885,248<br>(85,455,109)  | (373,553,433)<br>I,121,171,035   | (65,760,756)<br>27,485,015  | P-<br>-<br>(796,586,290)  | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)  |
| Direct costs  Pross profit  celling, general and administrative expenses  Operating income  nterest income   | (1,196,[25,303)<br>507,885,248<br>(85,455,109)<br>422,430,139  | (373,553,433)<br>I,121,171,035<br>I,121,171,035  | (65,760,756)  | (796,586,290)<br>(796,586,290)  | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)  |
| Direct costs  Gross profit  Selling, general and administrative expenses  Operating income  other income (charges) - net   | (1,196,[25,303)<br>507,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845  | (373,553,433)<br>I,121,171,035<br>I,121,171,035  | (65,760,756)<br>27,485,015<br>27,485,015  | (796,586,290)<br>(796,586,290)<br>42,996,385  | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)  |
| Direct costs  Fross profit celling, general and administrative expenses  Decrating income nearest income Other income (charges) - net inance obarges   | (1,196,[25,303)<br>507,885,248<br>(85,455,109)<br>422,430,139  | (373,553,433)<br>I,121,171,035   | (65,760,756)<br>27,485,015  | 796,586,290)<br>(796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458  | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526  |
| Direct costs  Pross profit  Selling, general and administrative expenses  Operating income  Other income (charges) - net  Finance charges  Provision for income tax  | (1,196,[25,303)<br>507,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845  | (373,553,433)<br>I,121,171,035<br>I,121,171,035  | (65,760,756)<br>27,485,015<br>27,485,015  | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)  | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526<br>(291,172,496)   |
| Direct costs  Fross profit celling, peneral and administrative expenses  Decreating income neterate income Other income (charges) - net inance obarges   | (1,196,125,303)<br>\$07,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845<br>(79,591,452)   | (373,553,433)<br>1,121,171,035<br>1,121,171,035<br>U<br>158,982,530  | 27,485,015<br>27,485,015<br>27,485,015<br>6,907,990   | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)<br>(189,693,593)   | F3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526<br>(291,172,496)<br>(189,693,593)  |
| Direct costs  Fross profit selling, peneral and administrative expenses Decrating income interest income (charges) - net inance charges Provision for income tax incoment profit Other information   | (1,196,[25,303)<br>507,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845  | (373,553,433)<br>I,121,171,035<br>I,121,171,035  | (65,760,756)<br>27,485,015<br>27,485,015  | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)  | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526<br>(291,172,496)   |
| Direct costs  Fross profit belling, peneral and administrative expenses  Decrating income  Interest income  Other income (charges) - net  Finance charges  Trovision for income tax  Egment profit  Other information  Egment assets   | (1,196,125,303)<br>507,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845<br>(79,591,452)<br>P357,162,532                                      | (373,553,433) I,121,171,035 I,121,171,035 I58,982,530 IF1,280,153,565  | (65,760,756)<br>27,485,015<br>27,485,015<br>6,907,990   | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)<br>(189,693,593)<br>(F1,179,976,536)   | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526<br>(291,172,496)<br>(189,693,593)<br>P491,732,566  |
| Direct costs  Gross profit belling, peneral and administrative expenses  Operating income  Other income (charges) - net  Cinance charges  Provision for income tax  degment profit  Other information  egment assets  Deferred income tax assets - net   | (1,196,125,303)<br>507,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845<br>(79,591,452)<br>P357,162,532                                      | (373,553,433)<br>1,121,171,035<br>1,121,171,035<br>U<br>158,982,530  | (65,760,756)<br>27,485,015<br>27,485,015<br>6,907,990   | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)<br>(189,693,593)<br>(P1,179,976,536)   | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526<br>(291,172,496)<br>(189,693,593)<br>P491,732,566  |
| Direct costs  Fross profit belling, peneral and administrative expenses  Decrating income  Interest income  Other income (charges) - net  Finance charges  Trovision for income tax  Egment profit  Other information  Egment assets   | (1,196,125,303)<br>\$07,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845<br>(79,591,452)<br>P357,162,532<br>P7,085,118,799                   | (373,553,433) I,121,171,035 I,121,171,035 I58,982,530 IFP1,280,153,565  \$10,471,730,968   | (65,760,756)<br>27,485,015<br>27,485,015<br>6,907,990<br>27,483,005<br>27,483,005   | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)<br>(189,693,593)<br>(P1,179,976,536)<br>P12,830,283,438<br>33,596,435                    | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,726<br>(291,172,496)<br>(189,693,593)<br>P491,732,566<br>P31,288,938,517<br>33,596,433                                       |
| Direct costs  Gross profit belling, peneral and administrative expenses  Operating income  Other income (charges) - net  Cinance charges  Provision for income tax  degment profit  Other information  egment assets  Deferred income tax assets - net   | (1,196,125,303)<br>\$07,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845<br>(79,591,452)<br>P357,162,532<br>P7,085,118,799                   | (373,553,433) I,121,171,035 I,121,171,035 I58,982,530 IF1,280,153,565  \$10,471,730,968  | (65,760,756)<br>27,485,015<br>27,485,015<br>6,907,990<br>27,485,005<br>894,393,005<br>8901,805,312                        | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)<br>(189,693,593)<br>(P1,179,976,536)<br>P12,830,283,438<br>33,596,435<br>P12,863,879,873 | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526<br>(291,172,496)<br>(189,693,593)<br>P491,732,566<br>P31,288,938,517<br>33,596,435<br>P31,322,534,952                    |
| Direct costs  Fross profit belling, peneral and administrative expenses Derating income Other income (charges) - net inance charges trovision for income tax  exment profit Other information egment assets befored income tax assets - net otal segment assets egment liabilities   | (1,196,[25,303)<br>\$07,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845<br>(79,591,452)<br>P357,162,532<br>P7,085,118,799<br>P2,667,485,585 | (373,553,433) I,121,171,035 I,121,171,035 I58,982,530 I58,982,530 IF 1,280,153,565 P1,280,153,565 P10,471,730,968 P10,471,730,968 P1,059,603,144 | (65,760,756)<br>27,485,015<br>27,485,015<br>6,907,990<br><b>P34,393,005</b><br>P901,805,312<br>P901,805,312<br>P7,769,427 | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)<br>(189,693,593)<br>(F1,179,976,536)<br>P12,830,283,438<br>33,596,435<br>P12,863,879,873 | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,526<br>(291,172,496)<br>(189,693,593)<br>P491,732,566<br>P31,288,938,517<br>33,596,435<br>P31,322,534,952<br>P14,326,375,920 |
| Direct costs  Fross profit belling, peneral and administrative expenses  Operating income Other income (charges) - net Finance charges Frovision for income tax  fearment profit  Other information  egment assets  beferred income tax assets - net  fotal segment assets  egment flabilities  egment additions to property and  equipment, investment properties and   | (1,196,125,303)<br>\$07,885,248<br>(85,455,109)<br>422,430,139<br>14,323,845<br>(79,591,452)<br>P357,162,532<br>P7,085,118,799                   | (373,553,433) I,121,171,035 I,121,171,035 I58,982,530 IF1,280,153,565  \$10,471,730,968  | (65,760,756)<br>27,485,015<br>27,485,015<br>6,907,990<br>27,485,005<br>894,393,005<br>8901,805,312                        | 796,586,290)<br>(796,586,290)<br>42,996,385<br>54,479,458<br>(291,172,496)<br>(189,693,593)<br>(P1,179,976,536)<br>P12,830,283,438<br>33,596,435<br>P12,863,879,873 | P3,291,980,790<br>(1,635,439,492)<br>1,656,541,298<br>(882,041,399)<br>774,499,899<br>57,320,230<br>140,778,726<br>(291,172,496)<br>(189,693,593)<br>P491,732,566<br>P31,288,938,517<br>33,596,435<br>P31,322,534,952                    |

# 2017 (As restated, Note 2)

| Revenue from external oustomers  | Residential<br>Developments | Leasing<br>Activities | Serviced<br>Apartments   | A DA | Constitution    |
|--|-----------------------------|-----------------------|--|--|-----------------|
| Direct costs   | ₱845,052,331                | P1,388,010,270        | ₽85,112,175  | - www.mitch                              | Consolidated    |
| Gross profit   | (471,297,405)               | (308,447,086)         | (50,618,202  |  | F2,318,174,776  |
| Selling, general and administrative expenses                           | 373,754,926                 | 1,079,563,184         | 34,493,973   |  | (830,362,693)   |
| Operating income   | (35,363,699)                |                       | - 1,122,12   | (696,164,470)                            | 1,487,812,083   |
| Interest income  | 338,391,227                 | 1,079,563,184         | 34,493,973   | (696,164,470)                            |                 |
| Other income (charges) - net   | 16,472,876                  | _                     | ور درده ۱۹۰۰   | (070,104,410)                            |                 |
| Finance charges  | (93,177,383)                | 150,616,283           | 4,019,201  | 28,083,279<br>33,757,434                 | 44,556,155      |
| Provision for income tax   | _                           | m-                    | .,015,201  | (355,119,704)                            | 95,215,535      |
| Segment profit   | _                           |                       | _  | (164,222,379)                            | (-4-1-1-1-1-1)  |
|  | P261,686,720                | P1,230,179,467        | ₱38,513,174  | (₱1,153,665,840)                         | (164,222,379)   |
| Other information  |                             | -                     |  | (11,133,963,840)                         | P376,713,521    |
| Segment assets   | <del>\$</del> 9,394,874,795 | PR,978,156,130        | #1,018,040,136   | BIO 100 134 505                          |                 |
| Deferred income tax assets - net                                       |                             | -                     | . 110.1010401111B  | P10,180,124,232                          | P29,571,195,293 |
| Total segment assets   | P9.394.874.795              | ₽8,978,156,130        | ₱1,018,040,136   | 31,068,838                               | 31,068,838      |
| Segment Habilities   | P2,316,179,530              | P2.671.936.901        | The second secon |  | P29,602,264,131 |
| Segment additions to property and equipment, investment properties and |                             | 22,071,930,901        | P3,640,982   | ₱8,144,2J3,162                           | ₱13,135,970,575 |
| SOftware   | #30,330,976                 | ₱1,740,087,435        | P  | ₽  | P1,770,418,411  |
| Depreciation and amortization  | 35,848,215                  | 177,940,920           | 41,114,917   | -  | 254,904,052     |

## 5. Cash and Cash Equivalents

| Carl and the carl         | 2019           | 2018           |
|---------------------------|----------------|----------------|
| Cash on hand and in banks | P816,639,952   | ₱675,579,055   |
| Cash equivalents          | 1,507,235,970  | 1,966,964,015  |
|                           | ₱2,323,875,922 | P2,642,543,070 |

Cash in banks earn interest at the prevailing bank deposit rates (see Note 18). Cash equivalents are short-term, highly liquid investments that are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the prevailing short-term investment rates ranging from 0.10% to 6.00% in 2019 and 0.78% to 6.50% in 2018.

Interest income from cash and cash equivalents amounted to ₱98.3 million, ₱43.0 million and ₱28.1 million in 2019, 2018 and 2017, respectively (see Note 18).

## 6. Trade and Other Receivables

|  | 2019          | 2018           |
|--|---------------|----------------|
| Contracts receivables                            | P898,385,608  | P1,071,334,642 |
| Receivables from buyers                          | 462,812,332   | 454,019,067    |
| Lease receivables (Note 27)                      | 21,088,635    | 45,816,320     |
| Receivables from tenants                         | 11,404,683    | 41,566,610     |
| Others   | 262,523,527   | 161,414,405    |
| Less allowance for expected credit losses        | 1,656,214,785 | 1,774,151,044  |
| (Notes 2 and 28)                                 | 58,129,883    | 82,660,835     |
|  | 1,598,084,902 | 1,691,490,209  |
| Less noncurrent portion of contracts receivables | 674,304,192   | 294,717,675    |
|  | ₽923,780,710  | ₱1,396,772,534 |

a. Contracts receivables consist of revenues recognized to date based on the percentage-of-completion less collections received from the respective buyers.

Interest from contracts receivables amounted to \$\mathbb{P}7.6\$ million, \$\mathbb{P}14.3\$ million and \$\mathbb{P}16.5\$ million in 2019, 2018 and 2017, respectively (see Note 18).

- b. Receivables from buyers include receivables relating to registration of titles, turnover fees and advances paid for on behalf of buyers whereas receivables from tenants represent charges to tenants for utilities normally collectible within a year.
- c. Other receivables include accrued interest receivable pertaining to interest earned from cash and cash equivalents and contracts receivables. Included also in other receivables are the advances to officers and employees which pertain to unliquidated cash advances that are due within one year. Unliquidated cash advances to officers and employees are recoverable through salary deduction.

## 7. Real Estate Inventories

| 2019           | 2018<br>(As Restated,<br>Note 2)             |
|----------------|--|
| P217,620,008   | ₱266,988,061                                 |
| 217,541,962    | 217,541,962                                  |
| 3,927,356,981  | 4,474,028,510                                |
| ₱4,362,518,951 | ₱4,958,558,533                               |
|                | P217,620,008<br>217,541,962<br>3,927,356,981 |

a. A summary of the movements in real estate inventories is set out below:

|  | 2019           | 2018<br>(As Restated,<br>Note 2) |
|--|----------------|----------------------------------|
| Beginning of year                            | P4,958,558,533 |                                  |
| Development costs incurred (Notes 15 and 17) | 262,303,031    | ₱6,229,783,629                   |
| Transfer from investment properties (Note 9) | 2,038,096      | 394,854,818                      |
| Transfer to investment properties (Note 9)   | _              | (282,917,167)                    |
| Disposals and others                         | (860,380,709)  | (1,383,162,747)                  |
| End of year                                  | P4,362,518,951 | ₱4,958,558,533                   |

b. In 2009, the Group acquired parcels of land through an asset-for-share swap agreement. The land, with a total appraised value of ₱3,953.2 million, was transferred to the Group in exchange for the issuance of 1.6 billion common shares (see Note 25). A portion of the land where the Group's buildings held for lease is situated, with an allocated cost of ₱658.9 million, was recognized as investment property in 2009. The remaining portion of the land, with an allocated cost of ₱3,294.3 million, was considered as real estate inventory.

In 2010, the Group reclassified a portion of the land, which was previously recognized as real estate inventory as of December 31, 2009 with cost amounting to \$\mathbb{P}2,187.4\$ million, to investment property in view of management's plan to develop thereon additional buildings to be held for lease (see Note 9). On July 21, 2011, the Philippine SEC approved the valuation of the land acquired through the asset-for-share swap agreement at \$\mathbb{P}4.0\$ billion, thereby, resulting to an increase in the recorded value of the land by \$\mathbb{P}46.8\$ million.



- c. The 2018 comparative information was restated to reflect the adjustments on the capitalization of borrowing costs. As a result of restatements, the inventories have been restated and decreased by \$\mathbb{P}69.4\$ million and \$\mathbb{P}82.4\$ million as of December 31, 2018 and January 1, 2018, respectively.
- d. Real estate inventories recognized as part of cost of real estate sales amounted to ₱663.8 million, ₱1,196.1 million (as restated, see Note 2) and ₱471.3 million (as restated, see Note 2) in 2019, 2018 and 2017, respectively.

#### 8. Other Current Assets

| Inches State                                    | 2019           | 2018           |
|---|----------------|----------------|
| Input VAT                                       | P979,140,918   | ₱998,921,534   |
| Deferred rent assets (Note 27)                  | 244,206,352    | 170,161,556    |
| Creditable withholding taxes                    | 235,675,669    | 272,486,752    |
| Advances to contractors and suppliers (Note 16) | 112,520,486    | 131,237,469    |
| Prepayments                                     | 48,183,356     | 16,067,178     |
|   | ₱1,619,726,781 | P1,588,874,489 |

- a. Deferred rent asset is used to record rental income on a straight-line basis over the lease term.
- b. Advances to contractors are recouped every settlement of progress billings based on percentage of accomplishment of each contract package. The activities related to these advances will be completed within the Group's normal operating cycle.
- c. Prepayments consist of prepaid insurance, taxes and licenses and other prepaid expenses. Prepaid taxes and licenses consist of unamortized portion of taxes and licenses such as business permit and real estate taxes.

#### 9. Investment Properties

As of December 31, 2019:

| Cost  | Land                             | Land<br>Improvements<br>and Buildings         | Condominium<br>Units         | Construction in Progress                           | Total                            |
|---|----------------------------------|---|------------------------------|--|----------------------------------|
| Additions Reclassification and others Transfer to real estate | P8,337,895,739<br>2,259,375<br>- | P5,811,997,325<br>34,334,930<br>3,294,548,563 | P1,680,970,519<br>35,551,448 | P4,177,592,262<br>1,579,445,238<br>(3,294,548,563) | P20.008,455,845<br>1,651,590,991 |
| inventories (Note 7)  |                                  | (962,644)                                     | (1,075,452)                  |  | (2,038,096)                      |
| End of year<br>Accumulated Depreciation                       | 8,340,155,114                    | 9,139,918,174                                 | 1,715,446,515                | 2,462,488,937                                      | 21,658,008,740                   |
| Beginning of year Depreciation for the year                   | _                                | 1,011,323,862<br>335,412,265                  | 86,210,104<br>(48,111,030)   | _  | 1,097,533,966                    |
| End of year   |                                  | 1,346,736,127                                 | 38,099,074                   |  | 287,301,235<br>1,384,835,201     |
| Net Book Values   | P8,340,155,114                   | P7,793,182,047                                | PI,677,347,441               | P2,462,488,937                                     | P20,273,173,539                  |

# As of December 31, 2018 (As restated, Note 2):

| Cast   | Land                                      | Land<br>Improvements<br>and Buildings | Condominium<br>Units                      | Construction in Progress                         |                                  |
|--|---|---------------------------------------|---|--|----------------------------------|
| Beginning of year<br>Additions<br>Reclassification and others<br>Transfer from real estate | ₱8,209,554,290<br>58,149,849<br>2,220,000 | ₱5,750,751,446<br>12,236,129<br>—     | P694,636,878<br>23,651,032<br>844,492,960 | P2,728,668,496<br>2,264,255,432<br>(846,712,960) | P17,383,611,110                  |
| inventories (Note 7) Transfer to property and equipment (Note 10)                          | 67,972,600                                | 49,009,750                            | 134,553,523                               | 31,381,294                                       | 282,917,167                      |
| End of year Accumulated Depreciation   | 8,337,895,739                             | 5,811,997,325                         | (16,363,874)<br>1,680,970,519             | 4,177,592,262                                    | (16,363,874)<br>20,008,455,845   |
| Beginning of year Depreciation for the year End of year                                    | -   | 845,360,703<br>165,963,159            | 29,861,811<br>56,348,293                  | -  | 875,222,514<br>222,311,452       |
| Net Book Values  | P8,337,895,739                            | 1,011,323,862<br>P4,800,673,463       | 86,210,104<br>P1,594,760,415              | P4,177,592,262                                   | 1,097,533,966<br>P18,910,921,879 |

- a. In 2019 and 2018, the Group reclassified the costs of land previously recognized as real estate inventory amounting to nil and P68.0 million, respectively, to investment property. Management plans to develop thereon additional buildings to be held for lease (see Note 7).
- b. In 2019 and 2018, the Parent Company reclassified the cost of condominium units, which was previously recognized as real estate inventory totaling to nil and P31.4 million, respectively, to investment property in view of management's plan to lease the units (see Note 7).
- c. In 2019 and 2018, the Parent Company reclassified from investment properties to property and equipment the costs of condominium units and furniture, fixtures and equipment to be used in the operations of serviced apartments totaling to nil and P16.4 million, respectively (see Note 10).
- d. In 2019, the Parent Company reclassified from investment properties to real estate inventory the costs of condominium units and parking slots for sale totaling to ₱2.0 million (see Note 7).
- e. The 2018 comparative information was restated to reflect the adjustments on the capitalization of borrowing costs. As a result of restatements, the inventories previously reclassified to investment properties have been restated and decreased by \$83.3 million as of December 31, 2018 and January 1, 2018. Borrowing costs capitalized as cost of investment properties as of December 31, 2019 and 2018 amounted to \$153.0 million and \$134.9 million, respectively (see Notes 15 and 18).
- f. Rental income and direct operating expenses arising from the investment properties amounted to ₱1,707.8 million and ₱446.9 million in 2019, ₱1,494.7 million and ₱373.6 million in 2018, and ₱1,388.0 million and ₱308.4 million in 2017, respectively.

Depreciation of investment properties amounting to \$\frac{2}{2}84.4\$ million, \$\frac{2}{2}20.1\$ million and \$\frac{2}{1}76.4\$ million were recognized as part of cost of rental income in 2019, 2018 and 2017, respectively.

g. The estimated fair value of land, condominium units, and buildings for lease are as follows:

| Property  | Approach   | Fair Value   | Yalani a B. Salan  |
|---|--|--|--|
| Land Condominium units Buildings for lease Building for lease | Market approach<br>Market approach<br>Cost approach<br>Cost approach | ₱32,111,712,000<br>3,659,914,279<br>5,591,796,200<br>1,333,664,400 | Valuation Report Date January 8, 2020 January 8, 2020 December 13, 2019 April 25, 2019 |
|   |  | ₱42,697,086,879  |  |

The estimated fair value of the land and condominium units was arrived at using the Market Approach. In this approach, the value of the land and building were based on sales and listings of comparable property registered within the vicinity. The approach requires the adjustments of comparable property by reducing reasonable comparative sales and listings to a common denominator. For the valuation of the buildings for lease, the Cost Approach method of valuation is used. This method is based on the economic principle that a buyer will pay no more for an asset than the cost to obtain an asset of equal utility, whether by purchase or by construction. In estimating the cost of replacement of the new building and other land improvements, the Modified Quantity Survey Method is adopted.

The valuations were performed by Philippine SEC-accredited and independent valuer. The valuation model used in accordance with that recommended by the International Valuation Standards Council has been applied. These valuation models are consistent with the principles in PFRS 13, Fair Value Measurement.

## 10. Property and Equipment

As of December 31, 2019:

| Cost  | Serviced<br>Apartments        | Transportation<br>Equipment             | Furniture,<br>Fixtures and<br>Equipment | Leasehold<br>Improvements | Total                                      |
|---|-------------------------------|---|---|---------------------------|--|
| Beginning of year<br>Additions<br>Retirement/Disposal                               | ¥990,148,677<br>296,174       | ₽69,903,755<br>4,921,250<br>(4,277,683) | ¥199,742,065<br>14,236,802              | P23,306,491<br>1,071,429  | ₱1,283,100,988<br>20,525,655               |
| End of year Accumulated Depreciation and Amortization                               | 990,444,851                   | 70,547,322                              | 213,978,867                             | 24,377,920                | (4,277,683)<br>1,299,348,960               |
| Beginning of year<br>Depreciation and amortization (Note 20)<br>Retirement/Disposal | 94,558,624<br>45,893,399<br>— | 50,761,084<br>7,289,430<br>(2,834,082)  | 160,864,178<br>29,072,423               | 22,079,449<br>1,077,148   | 328,263,335<br>83,332,400                  |
| End of year<br>Net Book Values  | 140,452,023<br>#849,992,828   | 55,216,432<br>P15,330,890               | 189,936,60t<br>₱24,042,266              | 23,156,597<br>₽1,221,323  | (2,834,082)<br>408,761,653<br>P890,587,367 |

#### As of December 31, 2018:

| Cost  | Serviced<br>Apartments     | Transportation<br>Equipment | Furniture,<br>Fixtures and<br>Equipment | Leasehold<br>Improvements | Total                        |
|---|----------------------------|-----------------------------|---|---------------------------|------------------------------|
| Beginning of year<br>Additions<br>Transfer from investment properties               | ₱973,713,374<br>71,429     | ₽62,630,576<br>9,989,530    | ₱175,349,712<br>24,392,353              | ₱23,396,491               | ¥1,235,000,153<br>34,453,312 |
| (Note 9) Retirement/Disposal End of year  | 16,363,874                 | (2,716,351)                 | -                                       | -                         | 16,363,874<br>(2,716,351)    |
| Accumulated Depreciation and Amortization   | 990,148,677                | 69,903,755                  | 199,742,065                             | 23,306,491                | 1,283,100,988                |
| Beginning of year<br>Depreciation and amortization (Note 20)<br>Retirement/Disposal | 41,114,915<br>53,443,709   | 47,045,224<br>6,414,334     | 139,292,236<br>21,571,942               | 20,932,802<br>1,146,647   | 248,385,177<br>82,576,632    |
| End of year<br>Net Book Values  | 94,558,624<br>\$25,590,053 | (2,698,474)<br>50,761,084   | 160,864,178                             | 22,079,449                | (2,698,474) 328,263,335      |
|   | Lear, 130,023              | ₱19,142,671                 | ₱38,877,887                             | ₽1,227,042                | ₱954,837,653                 |

The Group has fully depreciated property and equipment that are still in use with cost of #204.7 million and #182.7 million as of December 31, 2019 and 2018, respectively.

In 2019 and 2018, the Group recognized as part of "Cost of rental income" the depreciation and amortization of equipment and leasehold improvements used in leasing activities amounting to P16.4 million and P12.5 million, respectively.

## 11. Other Noncurrent Assets

|  | 2019                | 2018         |
|--|---------------------|--------------|
| Advances to contractors and suppliers (Note 2) | P286,116,256        | ₱359,309,024 |
| Refundable deposits - net (Note 28)            | 159,606,281         | 170,287,640  |
| Software                                       | 16,572,063          | 4,682,619    |
| Creditable withholding taxes                   | 7,253,829           |              |
| Deferred input VAT                             | 4,414,057           | 4,533,401    |
| Others   | 2,900,000           | 2,900,000    |
|  | <b>P476,862,486</b> | ₱541,712,684 |

- a. Refundable deposits consist principally of amounts paid to utility providers for service applications and guarantee deposit required by the Makati Commercial Estate Association (MACEA). Deposits paid to utility companies will be refunded upon termination of the service contract while guarantee deposit paid to MACEA will be refunded upon project completion.
- b. The rollforward analysis of the Group's software follows:

|                          | 2019        | 2018        |
|--------------------------|-------------|-------------|
| Cost                     |             |             |
| Beginning of year        | ₽63,516,207 | ₽63,104,947 |
| Additions                | 17,782,888  | 411,260     |
| End of year              | 81,299,095  | 63,516,207  |
| Accumulated Amortization |             | 00,010,007  |
| Beginning of year        | 58,833,588  | 50,753,492  |
| Amortization (Note 20)   | 5,893,444   | 8,080,096   |
| End of year              | 64,727,032  | 58,833,588  |
| Vet Book Values          | ₽16,572,063 | ₽4,682,619  |



In 2019 and 2018, the Group recognized as part of "Cost of rental income" the amortization of software used in leasing activities amounting to \$\frac{1}{2}0.36\$ million.

## 12. Trade and Other Payables

| Accounts                               | 2019           | 2018           |
|--|----------------|----------------|
| Accounts payable                       | P1,163,255,228 | ₱865,030,958   |
| Retentions payable                     | 771,080,486    | 746,279,574    |
| Taxes payable<br>Accrued expenses:     | 267,299,817    | 255,908,560    |
| Real estate development costs          | 1,024,700,141  | 1,097,298,701  |
| Utilities, outside services and others | 181,769,860    | 175,918,273    |
| Interest<br>Rentals                    | 122,956,763    | 93,032,652     |
| Kentais                                | _              | 202,783,401    |
|  | ₱3,531,062,295 | ₱3,436,252,119 |

- a. Accounts payable includes amount payable to contractors for the construction and development costs. Retention payable pertains to the amount withheld from progress billings of the contractors as a guaranty for any claims against them. Accounts payable and retentions payable are normally settled within the Group's normal operating cycle.
- b: Accrued expenses represent various accruals of the Group for its expenses and real estate projects. Accrued real estate development costs are construction-related accruals for the real estate projects of the Group.

#### 13. Customers' Deposits

Customers' deposits represent payments received from buyers of condominium and residential units that will eventually be applied against the corresponding contracts receivables following the revenue recognition policy of the Group.

As of December 31, 2019 and 2018, customers' deposits amounted to ₱978.6 million and ₱1,115.1 million, respectively.

#### 14. Loans Payable

| 2019           | 2018   |
|----------------|--|
| F6.288.300.000 | ₽7,220,600,000   |
| 22,600,683     | 29,634,654   |
| 6,265,699,317  | 7,190,965,346  |
| 1,199,758,184  | 737,816,725  |
| P5,065,941,133 | ₽6,453,148,621   |
|                | #6,288,300,000<br>22,600,683<br>6,265,699,317<br>1,199,758,184 |

#### Bank loans

a. In 2018, Parent Company entered into an unsecured term loan agreement with Bank of the Philippine Islands (BPI) amounting to ₱5,000.0 million to finance the construction of the Parent Company's projects. On July 31, 2018, ₱500.0 million was initially drawn and an additional



P1,000.0 million on September 26, 2018. The term loan with BPI has a nominal rate of 6.8% and 7.9% for the first and second drawdown, respectively. Principal repayments will commence three years from the date of initial borrowing, while interest payments are due quarterly.

- b. In 2016, the Parent Company entered into a loan agreement with Philippine National Bank (PNB) amounting to \$\mathbb{P}4,500.0\$ million secured by a certain parcel of land located in Sta. Rosa, Laguna and an office building in Ortigas Avenue, Quezon City. In the same year, the Parent Company have availed of the loan in two drawdowns totaling \$\mathbb{P}2,000.0\$ million. Last 2017, the Parent Company had a third drawdown of the loan with the amount of \$\mathbb{P}2,490.0\$ million, bringing the total cash received through PNB loan to \$\mathbb{P}4,490.0\$ million. The term loans with PNB bears nominal interest rate of 5.0% and will mature on May 31, 2023. Principal repayments will commence two years from the date of initial drawdown and due quarterly while interest payments are due quarterly starting August 31, 2017.
- c. The Parent Company entered into an unsecured term loan agreement with Asia United Bank (AUB), in 2016, amounting to \$\infty\$1,500.0 million to finance the construction of the Parent Company's projects. The term loans with AUB bear nominal interest rate of 5.0% and will mature on September 28, 2023. Principal repayments will commence two years from the date of availment and due quarterly while interest payments are due quarterly starting December 28, 2016.
  - a. On January 28, 2013, the Parent Company entered into an unsecured term loan agreement with BDO amounting to \$\text{P2,000,0}\$ million to finance the construction of the Parent Company's projects. Principal repayments will start one year from the date of availment and are due quarterly while interest payments are due quarterly starting April 28, 2013. The term loan bears a nominal interest rate of 5.53%. On October 28, 2013, the Parent Company and BDO agreed to the new interest rate of 4.75%. The Parent Company settled the outstanding loans upon their maturity in January 2018.
- d. The Parent Company is required to maintain certain financial ratios and comply with non-financial covenants for each bank loan. As at December 31, 2019 and 2018, the Parent Company is in compliance with the financial and non-financial loan covenants.

The transaction costs representing fees, taxes and other charges incurred in obtaining the loan were deferred and amortized using the effective interest method. The amortization of transaction costs is recognized as part of "Finance charges" account in the consolidated statements of income.

Movements in the unamortized transaction costs of bank loans are as follows:

|                                   | 2019               | 2018        |
|-----------------------------------|--------------------|-------------|
| Balances at beginning of year     | <b>₽29,634,654</b> | ₱27,500,885 |
| Additions                         |                    | 11,250,000  |
| Amortization of transaction costs | (7,033,971)        | (9,116,231) |
| Balances at end of year           | ¥22,600,683        | P29,634,654 |

Interest expense related to loans payable amounted to \$253.3 million, \$224.7 million and \$200.5 million, net of capitalized portion of \$139.5 million, \$121.3 million and \$28.3 million in 2019, 2018 and 2017, respectively (see Notes 9 and 18).



## 15. Payables to Landowners

| Five year fat  | Note | 2019          | 2018           |
|--|------|---------------|----------------|
| Five-year 6%-promissory note, quarterly installment<br>Three-year floating rate promissory note, | a    | ¥323,758,189  | ₱379,684,538   |
| quarterly installment 3.95%-promissory note (Note 17)  | b    | 1,061,190,858 | 1,061,190,858  |
| 219 24 Profitisaci v flore (Note 17)   | C    | 444,000,000   | 444,000,000    |
| Less current portion   |      | 1,828,949,047 | 1,884,875,396  |
| Noncurrent portion   |      | 1,828,949,047 | 499,926,349    |
| Noncentent portion   |      | ₽-            | P1,384,949,047 |

- a. In December 2015, the Parent Company executed contracts to sell, subject to interest rate of 6%, to PNB, a related party, amounting to \$\mathbb{P}754.0\$ million in relation to its purchase of parcels of land located in San Juan City, Pasig City and Pasay City with a total purchase price of \$\mathbb{P}984.0\$ million. The promissory note is payable quarterly for five years from execution of the note. As of December 31, 2019 and 2018, outstanding payables amounted to \$\mathbb{P}323.8\$ million and \$\mathbb{P}379.7\$ million, respectively (see Note 17).
- b. On various dates in 2014, ECI and BCI executed a \$\Pi\$,061.2 million promissory notes, subject to interest rate of PDSTF 3 years + 0.50%, to various landowners in relation to their purchased parcels of land located in Sta. Rosa, Laguna with total purchase price of \$\Pi\$1.4 billion. The promissory notes are due on the third year of its execution date. In June 2017, the payment of the various promissory notes was extended for another three years.
- c. In 2017, the Parent Company reclassified the outstanding notes payable to Asia Brewery, Incorporated (ABI) amounting to \$\frac{1}{2}\$444.0 million from "Due to related parties" to "Payable to landowners" (see Note 17).
- d. In February 2016, the Parent Company executed a contract to sell, subject to interest rate of 6%, to PNB, a related party, amounting to ₱1,900.0 million in relation to its purchase of parcels of land located at Mactan Island, Cebu. The Parent Company paid ₱570.0 million as a downpayment. The remaining balance amounting to ₱1,330.0 million is payable in quarterly installments for the first five years starting 2017, totaling to ₱665.0 million and the remaining balance amounting to ₱665.0 million through balloon payment on the fifth year from the execution of the contract. In 2017, the outstanding payable was fully paid by the Parent Company.
- e. Interest expense related to payables to landowners amounted to \$\mathbb{P}76.1\$ million, \$\mathbb{P}65.9\$ million and \$\mathbb{P}100.5\$ million, net of capitalized portion of \$\mathbb{P}13.5\$ million in 2019, 2018 and 2017 (see Notes 9 and 18).

#### 16. Other Noncurrent Liabilities

|   | 2019         | 2018         |
|---|--------------|--------------|
| Security deposits                       | P560,671,576 | ₽506,007,156 |
| Advance rentals                         | 65,710,240   | 97,196,791   |
| Deferred rental income                  | 70,996,435   | 64,219,252   |
| Retirement benefits liability (Note 23) | 128,727,857  | 31,753,633   |
|   | 826,106,108  | 699,176,832  |

(Forward)

| Less current portion of:          | 2019                       | 2018                       |
|-----------------------------------|----------------------------|----------------------------|
| Security deposits Advance rentals | ₱145,720,092<br>43,225,585 | ₱243,243,848<br>69,243,449 |
|                                   | 188,945,677                | 312,487,297                |
|                                   | ₱637,160,431               | P386,689,535               |

Security deposits pertain to the amounts paid by the tenants at the inception of the lease which are refundable at the end of the lease term. Security deposits are initially recorded at fair value, which was obtained by discounting future cash flows using the applicable rates of similar types of instruments.

Advance rentals pertain to deposits from tenants which will be applied against receivables either at the beginning or at the end of lease term based on the lease contract.

## 17. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; and (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual. In considering each related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

The table below shows the details of the Group's transactions with related parties.

|                                  | Financial Statement Amount/Volume               |                  | Outstanding Balance |                 | Tan             |  |
|----------------------------------|---|------------------|---------------------|-----------------|-----------------|--|
|                                  | Account   | 2019             | 2018                | 2019            | 2018            | Terms and Conditions   |
| Subsidiaries of<br>LTG           | Cash and cash<br>equivalents<br>Payable to      | P172,400,939     | ₽796,381,350        | P1,886,507,401  | #1,714,106,463  | Deposits and placements; interest-bearing                      |
|                                  | landowners<br>Payable to                        | 205,041,811      | 52,692,924          | (323,758,189)   | (379,684,538)   | Unsecured;<br>interest bearing<br>Unsecured;                   |
|                                  | landowners<br>Payable to                        | -                |                     | (444,000,000)   | (444,000,000)   |  |
|                                  | landowners                                      | -                | -                   | (149,364,930)   | (149,364,930)   | interest bearing   |
|                                  | Loans payable<br>Payables to related<br>parties | 651,050,000<br>— | 269,400,000         | (3,569,550,000) | (4,220,600,000) | Secured;<br>interest bearing<br>Unsecured;<br>interest bearing |
| loint Venture<br>of LTG          | Contracts<br>receivables                        | _                | 810,969,600         | dia             | 236,183,470     | Non-interest<br>bearing  |
| Entities under<br>Common Control | Payables to related parties                     | (71,667,965)     | _                   | (7,760,000)     |                 | Management fee;<br>non-interest<br>bearing                     |
|                                  | Retentions payable                              | <b>+</b>         | -                   | (3,021,083)     | (3,021,083)     | Unsecured; non-<br>interest bearing                            |

As of December 31, 2019 and 2018, the outstanding related party balances are unsecured and settlement occurs in cash, unless otherwise indicated. The Group has not recorded any impairment of receivables relating to amounts owed by related parties. This assessment is undertaken each financial year through examining the financial position of the related parties and the market in which these related parties operate.

Other terms and conditions related to the above related party balances and transactions are as follows:

## Transactions with Subsidiaries of LTG

- Portion of the Group's cash and cash equivalents are deposited with PNB.
- In 2017 and 2016, the Parent Company entered into an unsecured term loan agreement with PNB amounting to P2,490.0 million and P2,000.0 million, respectively, to finance the construction of the Parent Company's projects. Total outstanding payables amounting to P3,569.6 million and P4,220.0 million were recorded under "Loans payable" in the consolidated statements of financial position as of December 31, 2019 and 2018, respectively (see Note 14).
- In 2016 and 2015, the Parent Company purchased parcels of land from PNB for its future projects. The total price of the parcels of land amounted to ₱1,900.0 million and ₱1,394.0 million, respectively. Total outstanding payable amounting to ₱323.8 million and ₱379.7 million were recorded under "Payables to landowners" as of December 31, 2019 and 2018, respectively (see Note 15).
- In 2014, the Parent Company purchased a parcel of land owned by an affiliate amounting to P90.0 million. Outstanding payable amounting to P66.9 million was recorded under "Payables to related parties" as of December 31, 2016. In 2017, the outstanding payable was fully paid by the Parent Company.
- In 2014, ECI purchased parcels of land from related parties amounting to \$\frac{2}{2}01.8\$ million.
   Total outstanding payables amounting to \$\frac{2}{1}49.4\$ million were recorded as part of "Payables to landowners" as of December 31, 2019 and 2018 (see Note 15).
- On October 1, 2013, the Parent Company purchased a parcel of land from ABI with total lot area of 10,000 square meters for \$\mathbb{P}600.0\$ million. Of this amount, the Group paid \$\mathbb{P}156.0\$ million as down payment and issued a promissory note for the remaining balance of \$\mathbb{P}444.0\$ million with a 3.95% interest rate per annum. As of December 31, 2018, the outstanding balance is payable on demand.
- The Group has a lease agreement with PNB for the use of the latter's common area as office space
  of the former. Total rental expense recognized by the Group included in "Outside services"
  amounted to nil in 2019, ₱17.5 million in 2018 and ₱21.0 million in 2017 (see Note 20).

#### Transactions with Joint Venture of LTG

 On April 10, 2018, the Parent Company executed a deed of absolute sale with ALI-Eton Property Development Corporation, a related party, for the sale of parcels of land totaling to ₱724.1 million, net of VAT. As of December 31, 2018, outstanding contracts receivable amounted to ₱236.2 million which was due and paid in November 2019.



Transactions with Entities under Common Control

- The Group has outstanding advances to Grandspan Development Corporation pertaining to the development of the Group's projects and is included as part of "Other current assets" account.
- In 2011, the Group entered into a management contract agreement with BHC. Total management fee recognized by the Group included in "Outside services" amounted to ₱73.9 million, ₱71.9 million and ₱69.2 million in 2019, 2018 and 2017, respectively (see Note 20).
- The following are the transactions and balances among related parties which are eliminated in the consolidated statements of financial position:

| Amounts owed by:          | Amounts owed to:            | Terms and Conditions           | 2019  | 2010   |
|---------------------------|-----------------------------|--------------------------------|---|--|
| ECI                       | EPPI                        | Advances;                      | 2019  | 2018   |
| ECI<br>FHI<br>BCI<br>EPMC | BCI<br>EPPI<br>EPPI<br>EPPI | noninterest-bearing -dodododo- | ₽766,534.646<br>51,911,693<br>50,704,824<br>299,790 | ₱748,130,906<br>52,367,093<br>50,107,103<br>947,491<br>771,107 |

Key Management Personnel

Compensation of key management personnel are as follows:

| 2019        | 2018                     |
|-------------|--------------------------|
| ₽19,566,385 | ₱15,768,347              |
| 6,234,337   | 5,024,188                |
| ₽25,800,722 | ₱20,792,535              |
|             | ₱19,566,385<br>6,234,337 |

## 18. Interest Income and Finance Charges

|  | 2019          | 2018          | 2017         |
|--|---------------|---------------|--------------|
| Interest income:                               |               | 2010          | 2017         |
| Cash and cash equivalents (Note 5)             | ₱98,325,367   | ₽42,996,385   | ₱28,083,279  |
| Contracts receivables (Note 6)                 | 7,622,941     | 14,323,845    | 16,472,876   |
|  | ₱105,948,308  | ₱57,320,230   | ₽44,556,155  |
| Finance charges:                               |               |               |              |
| Interest expense on:                           |               |               |              |
| Loans payable (Note 14) Payables to landowners | ₽392,788,177  | ₱346,013,592  | ₱258,766,163 |
| (Notes 14 and 15)                              | 76,069,633    | 79,443,944    | 151,024,982  |
| Lease liabilities (Note 27)                    | 42,116,703    | -             | _            |
| Security deposits                              | 5,943,986     | _             | To Super     |
| Capitalized interest in investment properties  | 516,918,499   | 425,457,536   | 409,791,145  |
| (Note 9)                                       | (152,981,564) | (134,850,525) | (71,781,277) |
|  | 363,936,935   | 290,607,011   | 338,009,868  |
| Bank charges and others                        | 402,836       | 565,485       | 17,109,836   |
|  | ₱364,339,771  | ₱291,172,496  | ₱355,119,704 |



Capitalization rates for general and specific borrowing in 2019 and 2018 were 5.85% and 3.95%, and 5.11% and 3.95%, respectively. Others include penalties and surcharges which are individually not material as to amounts.

## 19. Selling Expenses

| C                          | 2019         | 2018         | 2017        |
|----------------------------|--------------|--------------|-------------|
| Commissions                | ₱101,545,050 | ₽85,455,109  | ₽35,363,699 |
| Advertising and promotions | 10,071,404   | 15,706,978   | 11,233,159  |
|                            | P111,616,454 | ₱101,162,087 | ₱46,596,858 |

# 20. General and Administrative Expenses

|   | 2019         | 2018         | 2017         |
|---|--------------|--------------|--------------|
| Personnel costs (Note 21)               | ₱192,981,562 | ₱184,155,265 | ₱192,752,164 |
| Outside services (Note 17)              | 124,976,566  | 156,639,731  | 151,221,535  |
| Taxes and licenses                      | 111,745,045  | 96,179,467   |              |
| Depreciation and amortization           | ,- ,-,-,-    | 20,172,407   | 93,701,921   |
| (Notes 10 and 11)                       | 86,566,021   | 77,381,351   | 69,439,490   |
| Repairs and maintenance                 | 58,317,960   | 82,824,722   | 48,849,175   |
| Communication, light and water          | 27,137,497   | 42,763,711   | 23,334,833   |
| Travel and transportation               | 24,840,231   | 32,442,689   | 28,905,500   |
| Professional fees                       | 15,450,949   | 14,893,689   | 13,723,295   |
| Entertainment, amusement and recreation | 8,853,166    | 14,245,209   | 21,982,846   |
| Office supplies                         | 3,069,988    | 6,784,646    | 4,865,618    |
| General insurance                       | 6,083,634    | 6,056,306    | 13,699,584   |
| Others                                  | 15,237,711   | 66,512,526   | 22,455,350   |
|   | P675,260,330 | ₱780,879,312 | P684,931,311 |

Others include expenditures training and seminar fees, membership fees and research and development costs which are individually not material.

#### 21. Personnel Costs

|                                    | 2019         | 2018         | 2017         |
|------------------------------------|--------------|--------------|--------------|
| Salaries and wages                 | ¥142,518,112 | ₱133,731,032 | ₱130,686,528 |
| Employee benefits                  | 40,337,530   | 33,280,810   | 32,649,664   |
| Retirement benefits cost (Note 23) | 10,969,896   | 17,987,399   | 29,415,972   |
|                                    | P193,825,538 | ₱184,999,241 | ₱192,752,164 |

The Group recognized ₱0.8 million personnel cost under "cost of rooms and other operated departments" in 2019 and 2018.



## 22. Other Income (Charges)

| Rental dues                 | 2019         | 2018         | 2017         |
|-----------------------------|--------------|--------------|--------------|
| Loss on cancelled contracts | ₱187,819,037 | ₱158,982,530 | ₱150,616,283 |
| Management fees             | (54,378,733) | (79,591,452) | (93,177,383) |
| Penalty income and late     | 24,170,203   | 16,043,229   | 15,939,418   |
| payment charges             | 6,707,032    | 7,104,003    | 5,002,353    |
| Others - net                | 87,926,791   | 33,483,580   | 16,983,413   |
|                             | P252,244,330 | ₱136,021,890 | ₱95,364,084  |

Rental dues pertain to income arising from charges and expenses recharged to tenants. Loss on cancelled contracts represents the loss incurred by the Group as a result of cancellation of contracts to sell by the buyer or the Group in general.

Others include penalties and late payment charges, gain or loss on disposal of fixed assets, day 1 gain security deposits and miscellaneous income.

#### 23. Retirement Benefits

RA No. 7641 ("Retirement Pay Law"), an Act Amending Article 287 of Presidential Decree No. 442 ("Labor Code of the Philippines"), requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided, however, that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

On June 26, 2018, the Board of Directors approved the new retirement plan for the Group's employees. The key differences between the new and old retirement plans are as follows:

- The new retirement plan provides early retirement benefit,
- The old retirement plan provides an employee 17.50 days final basic salary for every year of service with a fraction of six months considered as one year, while the new retirement plan provides 22.5 day-final monthly salary for every year of service upon normal or late retirement and a percentage of the accrued retirement benefits for early retirement.

In 2019, the Group has implemented a Multi-Employer Retirement plan which is noncontributory and based on the final salary defined benefit type.

The retirement fund of the Group is maintained by PNB as the trustee bank. The Group's transactions with the fund mainly pertain to contribution made for the year. The cost of defined benefit pension plan and the present value of the pension obligation are determined using actuarial valuations.

The tables on the next page summarize the components of the net retirement benefits costs recognized in the consolidated statements of income and the funded status and amounts recognized in the consolidated statements of financial position.

|  |   | 2019                         |                                       |
|--|---|------------------------------|---------------------------------------|
| Beginning balances   | Present Value<br>of Defined<br>Benefit<br>Obligations | Fair Value of<br>Plan Assets | Net Accrued<br>Retirement<br>Benefits |
|  | P31,753,633   | ₽-                           | P31,753,633                           |
| Net retirement benefits costs recognized in the consolidated statement of income:            |   |                              |                                       |
| Current service cost   | 8,560,241   |                              | 8,560,241                             |
| Net interest cost (income)   | 2,448,205   | (38,550)                     |                                       |
| D 4  | 11,008,446  | (38,550)                     | 10,969,896                            |
| Benefits paid directly by the Company  | (345,711)   | (4-0,000)                    |                                       |
| Remeasurement losses (gains) in other comprehensive income - actuarial changes arising from: |   |                              | (345,711                              |
| Change in financial assumptions  | 65,208,466  |                              | 65,208,466                            |
| Change in demographic assumptions  | 21,720,480  | _                            | 21,720,480                            |
| Experience adjustments   | 387,750   | 33,343                       | 421,093                               |
| 2  | 87,316,696  | 33,343                       | 87,350,039                            |
| Contributions  | <u> </u>  | (1,000,000)                  | (1,000,000)                           |
| Ending balances  | ₱129,733,064  | (P1,005,207)                 | P128,727,857                          |

Changes in the present value of the defined benefits obligation are as follows:

| Ya walan a war war war war war war war war war w       | 2018   | 2017                       |
|--|--|----------------------------|
| Beginning of year                                      | ₱68,241,819  | ₱56,118,230                |
| Retirement benefits cost in profit or loss:            |  | 100,110,4,50               |
| Current service cost                                   | 7,799,917  | 26,503,436                 |
| Interest cost on defined benefits obligation           | 3,896,607  | 2,912,536                  |
| Past service cost                                      | 6,290,875  |                            |
|  | 17,987,399   | 29,415,972                 |
| Remeasurement losses (gains) in other                  | The state of the s | 47,110,772                 |
| comprehensive income - actuarial changes arising from; |  |                            |
| Experience adjustments                                 | 7,505,709  | (0.120.722)                |
| Change in financial assumptions                        | (18,093,240)   | (9,120,777)<br>(8,171,606) |
| Changes in demographic assumptions                     | (43,888,054)   | (4,111,000)                |
|  | (54,475,585)   | (17,292,383)               |
| End of year  | ₱31,753,633  | P68,241,819                |

The retirement benefits liabilities recognized as part of "Other noncurrent liabilities" in the consolidated statements of financial position amounted to P128.7 million and P31.8 million as of December 31, 2019 and 2018, respectively.

The fair value of the plan assets amounting to \$1.0 million is comprised of financial assets measured at fair value through profit or loss.



The principal assumptions used in determining retirement benefits cost as of January 1 follow:

| Discount rate                           | 2019   | 2018  | 2017   |
|---|--------|-------|--------|
| Salary increase rate                    | 5.54%  | 7.71% | 5.19%  |
| Average future wealth and a             | 10.00% | 8.00% | 10.00% |
| Average future working years of service | 27     | 27    | 23     |

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

| Discourse                   | 2     | 019           | 2     | 018          |
|-----------------------------|-------|---------------|-------|--------------|
| Discount rate               | +0.5% | (P11,294,255) | +0.5% | (₱1,834,203) |
|                             | -0.5% | 12,809,898    | -0.5% | 1,999,038    |
| Future salary increase rate | +1.0% | 25,738,907    | +1.0% | 4,126,958    |
|                             | -1.0% | (20,936,014)  | -1.0% | (3,540,995)  |

Shown below is the maturity analysis of the undiscounted benefit payments:

| Constitution 1                                  | 2019       | 2018       |
|---|------------|------------|
| Less than 1 year More than 1 year up to 5 years | ₽4,493,280 | ₱2,974,126 |
| More than 5 years up to 10 years                | 8,627,125  | 5,041,772  |
| more diant a years up to 10 years               | 70,174,558 | 38,027,368 |

#### 24. Income Taxes

a. Details of the Group's provision for current income tax follow:

| D. Calan                               | 2019         | 2018         | 2017         |
|--|--------------|--------------|--------------|
| RCIT                                   | ₽244,411,922 | ₱187,974,412 | ₱159,206,559 |
| Final Adjustment in the current period | 20,567,770   | 6,917,525    | 5,809,906    |
| for income tax of prior period<br>MCIT | _            | 4,905,338    |              |
| MCH                                    |              | 3,393,488    | 5,082,105    |
|  | P264,979,692 | ₱203,190,763 | ₱170,098,570 |

b. The Group's recognized net deferred income tax assets as of December 31, 2019 and 2018 follow:

|  | 2019        | 2018       |
|--|-------------|------------|
| Deferred income taxes directly recognized in |             |            |
| profit or loss:                              |             |            |
| Deferred income tax assets on:               |             |            |
| Difference between ROU and lease liability   | ₽67,626,231 | ₽          |
| Retirement benefits liability                | 57,095,531  | 47,903,186 |
| Advance rentals                              | 37,586,711  | 29,917,384 |
| Accrued expenses                             | 23,018,162  | 19,266,514 |
| Allowance for estimated credit losses        | 19,065,427  | 26,591,201 |
| (Forward)                                    |             | 20,071,201 |



| Accrued rent expense   | 2019  | 2018                                       |
|--|---|--|
| Difference between tent bed  | <del>P</del> -                                | ₱60,835,020                                |
| Difference between tax basis and book basis of accounting for real estate transactions   |   |  |
| Excess MCIT  | _   | 6,723,876                                  |
|  |   | 6,633,844                                  |
| Deferred income tax liabilities on:  | 204,392,062                                   | 197,871,025                                |
| Capitalized borrowing cost Deferred rental income Difference between tax basis and book basis of accounting for real estate transactions | (100,465,797)<br>(71,986,748)<br>(44,161,882) | (57,938,262)<br>(40,884,359)               |
| Day I gain on security deposits Unamortized portion of debt issue cost Others  | (13,200,242)<br>(5,600,212)                   | (14,130,450)<br>(4,119,443)<br>(7,382,966) |
|  | (6,610,084)                                   | (1,442,014)                                |
|  | (242,024,965)                                 | (125,897,494)                              |
| Deferred income tax liability on gains arising from changes in actuarial assumptions directly recognized in equity                       | (37,632,903)                                  | 71,973,531                                 |
| recognized in addity   | (15,943,887)                                  | (38,377,096)                               |
|  | (P53,576,790)                                 | ₱33,596,435                                |

As of December 31, 2019 and 2018, the Group has not recognized deferred income tax assets on the carryforward benefits of NOLCO and excess MCIT totaling to ₱0.7 million and ₱86.2 million, respectively, based on the assessment that sufficient taxable profit will not be available to allow the deferred income tax assets to be utilized.

Deferred income tax assets and liabilities reflected in the consolidated balance sheets are as follows:

| D-0 11                                | 2019          | 2018          |
|---------------------------------------|---------------|---------------|
| Deferred income tax assets - net      | ₽9,603,651    | ₱33,596,435   |
| Deferred income tax liabilities - net | (63,180,441)  |               |
|                                       | (P53,576,790) | (¥33,596,435) |

## c. Details of the Group's NOLCO follow:

| Year<br>Incurred | Amount      | Additions | Applied        | Balance as of<br>December 31,<br>2019 | Available |
|------------------|-------------|-----------|----------------|---------------------------------------|-----------|
| 2016             | P85,227,716 | P-        | (P85,227,716)  |                                       | Until     |
| 2017             | 734,302     | `-        | (* 05,227,710) | 73 <b>4.3</b> 02                      | 2019      |
|                  | P85 962,018 | ₽_        | (₱85,227,716)  | ₽734,302                              | 2020      |

# Details of the Group's excess MCIT follow:

| Year<br>Incurred | Amount     | Additions/<br>(Expiration) | Applied      | Balance as of<br>December 31,<br>2019 | Available<br>Until |
|------------------|------------|----------------------------|--------------|---------------------------------------|--------------------|
| 2016             | P995,414   | (₱995,414)                 | ,            |                                       |                    |
| 2017             | ,          | (2 373, 414)               | ₽~           | ₽-                                    | 2019               |
|                  | 3,240,356  | _                          | (3,240,356)  | ~                                     | 2020               |
| 2018             | 3,393,488  |                            | (3,393,488)  |                                       |                    |
|                  | P7,629,258 | /PANE 4143                 |              | -                                     | 2021               |
|                  | 11,027,230 | (₱995,414)                 | (₱6,633,844) | <del>p</del>                          |                    |



d. A reconciliation of the provision for income tax at the applicable statutory income tax rate to the provision for income tax as shown in the consolidated statements of income follows:

| D. III  | 2019                                      | 2018<br>(As Restated,<br>Note 2) | 2017<br>(As Restated,<br>Note 2) |
|---|---|----------------------------------|----------------------------------|
| Provision for income tax at the statutory income tax rate Adjustments for:  | <del>P</del> 401,951,967                  |                                  |                                  |
| Application of NOLCO for which no deferred income tax asset was recognized in prior years Nondeductible expenses Interest income subjected to final tax Deductible temporary differences, | (25,568,315)<br>10,679,433<br>(8,929,841) | 7,121,365                        | (36,082,739)<br>6,019,402        |
| NOLCO and excess MCIT for<br>which no deferred income tax<br>assets were recognized<br>Adjustment in the current period for   | 224,685                                   | 13,679,206                       | 33,539,085                       |
| income tax of prior period Impact of adoption of PFRS 15 and  | _   | 4,905,338                        | _                                |
| PFRS 9 Expiration of NOLCO and excess MCIT for which deferred income tax assets were recognized in prior years  |   | (2,425,152)                      | -                                |
| rovision for income tax   | ₱378,357,929                              | ₱189,693,593                     | 1,080,937<br>₱164,222,379        |

#### 25. Equity

#### Capital Stock

Details of the Parent Company's capital stock as of December 31, 2019 and 2018 are as follows:

| 441  | Number of Shares |
|--|------------------|
| Authorized capital stock at #1 par value             |                  |
| Beginning and end of year                            | 8,000,000,000    |
| Issued and outstanding capital stock at P1 par value |                  |
| Issued capital stock                                 | 5,723,017,872    |
| Treasury shares                                      | (10,000)         |
| Outstanding capital stock                            |                  |

On May 12, 1988, the Philippine SEC approved the registration and licensing of the 30.0 billion authorized capital stock of the Parent Company with a total par value of \$\mathbb{P}300.0\$ million divided into 18 billion Class "A" shares with par value of \$\mathbb{P}0.01\$ per share and 12.0 billion Class "B" shares with par value of \$\mathbb{P}0.01\$ per share. The Parent Company's management does not have the necessary information on the issue/offer price of these shares. On May 12, 1988, the Philippine SEC issued a certificate of permit to offer securities for sale to the Parent Company authorizing the sale of the



₱300.0 million worth of shares of the latter and issuance of certificates of stock for the shares already subscribed and paid for.

On February 21, 1994, the Philippine SEC approved the increase in the authorized capital stock of the Parent Company from ₱300.0 million to ₱1.0 billion divided into 60.0 billion Class "A" shares with par value of ₱0.01 per share and 40.0 billion Class "B" shares with par value of ₱0.01 per share.

The Parent Company's management does not have the necessary information on the issue/offer price of these shares. On March 11, 1994, the Philippine SEC issued a certificate of permit to offer securities for sale to the Parent Company authorizing the sale of the latter's shares.

On June 25, 1996, by majority vote of the BOD and stockholder representing at least two-thirds votes of the outstanding capital stock, an amendment on the articles of incorporation of the Parent Company was adopted. The amendment among others includes the changing of the par value of the authorized capital stock of the Parent Company from \$\mathbb{P}0.01\$ per share to \$\mathbb{P}1.00\$ per share. The amendment was approved by the Philippine SEC on August 12, 1997.

In the stockholders meeting held on January 14, 2003, a quasi re-organization was approved which includes a reduction in the authorized capital stock of the Parent Company from \$\mathbb{P}\$1,000.0 million to \$\mathbb{P}\$73.8 million and subsequently, an increase in the authorized capital stock of the Parent Company, after decrease is effected, to \$\mathbb{P}\$5,000.0 million divided into 5,000.0 million shares having a par value of \$\mathbb{P}\$1.00 per share.

On October 8, 2003, the Philippine SEC approved the decrease in the total authorized capital stock of the Parent Company from \$1,000.0 million to \$73.8 million consisting of 73.8 million shares with par value of \$1.00 per share. On the same day, the Philippine SEC approved the increase in the total authorized capital stock of the Parent Company from \$73.8 million to \$5,000.0 million consisting of 5,000.0 million shares with par value of \$1.00 per share. Saturn subscribed to \$1,231.6 million out of the \$4,926.2 million increase in the authorized capital stock.

On March 2, 2015, the Parent Company's BOD approved the increase in its authorized capital stock from \$5,000.0 million divided into 5,000.0 million common shares with a par value of \$1.00 per share to \$8,000.0 million divided into 8,000.0 million common shares with a par value of \$1.00 per share. On September 28, 2015, the Parent Company filed an application with the Philippine SEC to increase its authorized capital stock which was subsequently approved by the Philippine SEC on September 30, 2015. Out of the increase of 3,000.0 million common shares, 419 million common shares and 331 million common shares have been subscribed by Paramount and Saturn, respectively, at a subscription price of \$2.72 per share (see Note 1).

The issued and outstanding registered shares are held by 1,667 and 1,666 stockholders as of December 31, 2019 and 2018, respectively.

#### Asset-for-Share Swap

On October 6, 2009, the Parent Company's BOD approved the acquisition of an approximately 12-hectare property, with an appraised value of \$\mathbb{P}3,953.2\$ million, owned by Paramount where the Eton Centris projects are situated in exchange for the issuance of 1.6 billion shares to Paramount at \$\mathbb{P}2.50\$ per share. On October 22, 2009, the Parent Company and Paramount executed a Deed of Conveyance pertaining to the asset-for-share swap. In 2011, the property and the deposit for future stock subscription were adjusted by the Parent Company to reflect the amount equal to \$\mathbb{P}4.0\$ billion as approved by Philippine SEC. Accordingly, the Parent Company reclassified the deposit for future stock subscription into subscribed capital stock and additional pald-in capital amounting to \$\mathbb{P}1.6\$ billion and \$\mathbb{P}2.4\$ billion, respectively. The subscribed capital stock was issued as of December 31, 2012.



In 2012, subscription receivable from Paramount amounting to \$\mathbb{P}\$573.7 million was collected. The corresponding subscribed shares were issued as of December 31, 2012.

#### Retained Earnings

The retained earnings are restricted for payment of dividends to the extent of the amount of treasury shares amounting to \$7,955. Portion of the retained earnings pertaining to undistributed earnings of subsidiaries amounting to \$376.4 million and \$175.2 million as of December 31, 2019 and 2018, respectively, and unrealized items amounting to \$175.2 million and \$159.7 million as of December 31, 2019 and 2018, respectively, are not available for dividend declaration.

## 26. Basic/Diluted Earnings Per Share

Basic/diluted earnings per share were calculated as follows:

|   | 2019          | 2018          | 2017          |
|---|---------------|---------------|---------------|
| Net income<br>Divided by weighted average | ₱900,383,799  | ₱491,732,566  | ₱376,713,521  |
| number of common shares                   | 5,723,007,872 | 5,723,007,872 | 5,723,007,872 |
| Basic/diluted earnings per share          | P0.1573       | ₱0.0859       | ₽0.0658       |

In 2019, 2018, and 2017, there are no potential dilutive common shares, thus, basic and diluted earnings per share are the same.

#### 27. Leases

#### The Group as lessor

The Group entered into lease agreements with third parties covering its investment property portfolio. These leases generally provide for either (a) fixed monthly rent, or (b) minimum rent or a certain percentage of gross revenue, whichever is higher. The Group records rental income on a straight-line basis over the lease term and a certain percentage of gross revenue of tenants, as applicable, on a non-cancellable lease term. The Group recognized variable rental income amounting to \$\mathbb{P}20.5\$ million, \$\mathbb{P}19.4\$ million and \$\mathbb{P}13.9\$ million in 2019, 2018 and 2017, respectively.

Future minimum rentals receivables under non-cancellable operating leases as of December 31 follow:

|   | 2019           | 2018           |
|---|----------------|----------------|
| Within one year                             | ₱1,381,387,862 | ₱1,124,513,355 |
| After one year but not more than five years | 3,350,919,496  | 1,698,825,677  |
| More than five years                        | 73,412,854     | 146,461,175    |
|   | P4,805,720,212 | £2,969,800,207 |

#### The Group as lessee

The Group entered into a renewable cancellable lease agreement with PNB, which generally
provides for a fixed monthly rent for the Group's office spaces (see Note 17).



- ii. The Parent Company also entered into various lease agreements as follows:
  - a. Lease agreements with third parties for the lease of parcels of land in Ortigas Avenue, Quezon City where one of the Parent Company's projects is located. The lease agreement shall be for the period of 20 years which commenced on January 1, 2011 renewable for another 20 years at the option of the lessee, the Parent Company, with lease payment subject to 5% escalation annually.
  - b. Lease agreement for the lease of parcels of land in San Juan City where one of the Parent Company's projects is located. The lease agreement shall be for the period of 15 years commencing on June 1, 2017 renewable at the option of the lessor with lease payment subject to 5% escalation annually.

The rollforward analysis of the right-of-use assets (ROU) account follows:

| ovements  | Total                               |
|-----------|-------------------------------------|
|           |                                     |
| 3,496,609 | 7404 414                            |
| 7,470,609 | P298,933,369                        |
| -         |                                     |
| 5.230.186 | 26 (52 (50                          |
|           | 25,673,657                          |
|           | 25,673,657                          |
| 3,257,423 | P273,259,712                        |
|           | 5,239,186<br>5,239,186<br>8,257,423 |

The following are the amounts recognized in consolidated statement of income for the year ended December 31, 2019:

| Interest expense on lease liabilities (see Note 18) Amortization expense of right-of-use assets | ₱42,116,703<br>25,673,657 |
|---|---------------------------|
|   | ₽67,790,360               |

The rollforward analysis of lease liabilities as at and for the year ended December 31, 2019 follows:

| 11.   | 2019   |
|---|--|
| At January 1, 2019 (as restated, see Note 2) Additions    | ₱501,716,769   |
| Interest expense (see Note 18)<br>Rental payments/payable | 42,116,703   |
| At December 31, 2019                                      | (45,152,990<br><del>\$\frac{1}{2}\$498,680,482</del> |
|   |  |

The Group has lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Group's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised (see Note 2).



Shown below is the maturity analysis of the undiscounted lease payments:

| 1 1000                       | 2019   |
|------------------------------|--|
| l year                       | ₽45,152,990  |
| More than 1 year to 2 years  | 112,427,427  |
| More than 2 years to 3 years | 67,488,076   |
| More than 3 years to 4 years | 71,102,306   |
| More than 5 years            | The state of the s |
| -                            | 1,373,506,006  |

## 28. Financial Risk Management Objectives and Policies

The Group's principal financial instruments are cash and cash equivalents, payables to landowners and loans payable. The main purpose of these financial instruments is to finance the Group's operations. The Group has various financial assets and financial liabilities such as trade and other receivables, refundable deposits, trade and other payables and security deposits, which arise directly from its operations.

It is the Group's policy that no trading of financial instruments shall be undertaken. Management closely monitors the cash fund and financial transactions of the Group. Cash funds are normally deposited with banks considered as related parties, and financial transactions are normally dealt with related parties. These strategies, to an extent, mitigate the Group's interest rate and credit risks.

Exposure to credit, liquidity, interest rate and foreign currency risks arise in the normal course of the Group's business activities. The main objectives of the Group's financial risk management are: (a) to identify and monitor such risks on an ongoing basis, (b) to minimize and mitigate such risks, and (c) to provide a degree of certainty about costs.

The BOD reviews and approves the policies for managing these risks which are described below.

#### Credit risk

Credit risk is the risk that the Group will incur a loss because its counterparties failed to discharge their contractual obligations. The Group's credit risks are primarily attributable to cash in banks and cash equivalents, contracts receivables and other financial assets.

Credit risk is managed primarily through analysis of receivables on a continuous basis. In addition, the credit risk for contracts receivables is mitigated as the Group has the right to cancel the sales contract without the risk for any court action and can take possession of the subject property in case of refusal by the buyer to pay on time the contracts receivables due. This risk is further mitigated because the corresponding title to the property sold under this arrangement is transferred to the buyers only upon full payment of the contract price.

The carrying amount of cash in banks and cash equivalents, trade and other receivables, and refundable deposits represent the Group's maximum exposure to credit risk.



As of December 31, 2019 and 2018, the Group's maximum exposure to credit risk for the components of the consolidated statements of financial position follows:

| Financial assets at amortized cost                                 | 2019           | 2018           |
|--|----------------|----------------|
| Cash in banks and cash equivalents<br>Trade and other receivables: | ¥2,320,454,688 | ₱2,640,448,342 |
| Contracts receivables  | 898,385,608    | 1,071,334,642  |
| Receivable from buyers Lease receivables                           | 462,812,333    | 454,019,067    |
| Receivable from tenants  | 21,088,635     | 45,816,320     |
| Others*  | 11,404,683     | 41,566,610     |
| Refundable deposits  | 261,644,925    | 151,174,921    |
| Table of Generalis   | 165,081,522    | 176,264,142    |
| Excluding advances to officers and employees amounting to          | ¥4,140,872,394 | P4,580,624,044 |

<sup>\*</sup>Excluding advances to officers and employees amounting to #0.9 million and #10.2 million as of December 31, 2019 and 2018, respectively.

Set out below is the information about the credit risk exposure on the Group's financial assets using a provision matrix.

As of December 31, 2019:

|  | Cash in banks  |              |                               | Trade       | and other rece | ivables     |              |                |
|--|----------------|--------------|-------------------------------|-------------|----------------|-------------|--------------|----------------|
|  |                |              |                               |             | Days past due  |             |              |                |
| Expected gredit                        | equivalents    | deposits     | Current                       | 0.0 000.0   | 30-60 days     | 61-90 days  | > 91 days    | Total          |
| loss rate<br>Estimated total           | -%             | 4.48%        | 0.13% -<br>82.00%             | 41111111    |                | 0.13% -     | 5.00% -      | 1 41413        |
| gross carrying<br>amount at<br>default | P2,320,454,688 | P131.263.814 | ₱338 613 N4n                  | #10 777 D2A | B43 300 44h    |             |              |                |
| Expected credit                        |                |              | 1 5 5 5 1 5 1 5 1 5 1 5 1 5 1 | 130,777,030 | P47,750,603    | P10,153,300 | P180,484,064 | P3,067,532,389 |
| loss                                   | <u> </u>       | P5,475,241   | £916,104                      |             | P2,299,921     |             |              |                |

## As of December 31, 2018:

|  | Cash in banks       |              |                  | Trade          | and other rece | ivables     |              |                |
|--|---------------------|--------------|------------------|----------------|----------------|-------------|--------------|----------------|
|  | and cash Refundable |              |                  | Days past due  |                |             | 6            |                |
| Evenaded seeds   | equivalents         | deposits     | Current          | <30 days       | 30-60 days     | 61-90 days  | > 91 days    |                |
| Expected credit loss rate<br>Estimated total gross carrying<br>amount at | -%                  | 3.51%        | 0.01% -<br>8.07% | D. D. P. P. P. | 0 09% -        | 0.90% -     | 4.33% -      |                |
|  | P2.640.448.342      | P170,287,640 | ₱732,051,533     | ₽67,680,624    | ₽23,419,444    | P31,210,160 | ₱204,268,487 | P3,869,366,230 |
| loss   | P-                  | P5,976,502   | P1,240,774       |                |                | ₱2,944,971  | ₽75,938,973  | P88,637,337    |



Movement of the allowance for expected credit losses in 2019 and 2018 follow:

| Beginning balances     | 2019         | 2018        |
|------------------------|--------------|-------------|
| Provision for the year | ₽88,637,337  | ₱43,157,975 |
| Reversals for the year | 11,015,308   | 45,479,362  |
| Ending balances        | (36,047,521) | , ,         |
| Ending batances        | ₹63,605,124  | ₽88,637,337 |

The Group is not exposed to concentration risk because it has a diverse base of counterparties.

#### Liquidity risk

Liquidity risk is defined as risk that the Group would not be able to settle or meet its obligations on time. The Group maintains sufficient cash in order to fund its operations.

In mitigating liquidity risk, management measures and forecasts its cash commitments, matches debt maturities with the assets being financed, maintains a diversity of funding sources with its unhampered access to bank financing and the capital markets and develops viable funding alternatives through its customers' deposits arising from the Group's pre-selling activities.

The tables below show the maturity profile of the Group's other financial liabilities (undiscounted amounts of principal and related interest) as well as the undiscounted cash flows from financial assets used for liquidity management.

## As of December 31, 2019:

| Financial liabilities:                       | On demand            | Less than      | 1 - 5 years   | Total                           |
|--|----------------------|----------------|---------------|---------------------------------|
| Trade and other payables:                    |                      |                |               |                                 |
| Accounts payables*                           | ₽                    | PI,161,230,533 | <b>#</b> -    | ₽1,161,230,533                  |
| Retentions payable                           | _                    | 771,080,486    | -             | 771,080,486                     |
| Accrued expenses                             | _                    | 1,329,426,764  | _             | 1,329,426,764                   |
| Loans payable<br>Payable to landowners       |                      | 1,199,758,184  | 5,065,941,133 | 6,265,699,317                   |
| Security deposits                            | 444,000,000          | 1,384,949,047  | _             | 1,828,949,047                   |
| accurity deposits                            |                      | 120,883,181    | 431,849,490   | 552,732,671                     |
|  | 444,000,008          | 5,967,328,195  | 5,497,790,623 | 11,909,118,818                  |
| Financial assets:                            |                      |                |               | 11,505,110,018                  |
| Cash and cash equivalents                    | <b>#</b> 816,639,952 | ₽1,507,235,970 | _             |                                 |
| rade and other receivables**                 | -                    | 1,656,214,787  | 674,304,192   | ₽2,313,875,922                  |
| Excluding payable to government agencies amo | ₽816,639,952         | P3,163,450,757 | ₱674,304,192  | 2,330,518,979<br>P4,654,394,901 |

\*Excluding payable to government agencies awarming to P2.0 million.

\*\*Excluding advances to officers and employees amounting to P0.88 million.

#### As of December 31, 2018:

| Financial liabilities:                | On demand     | Less than                | 1 - 5 years           | Total           |
|---------------------------------------|---------------|--------------------------|-----------------------|-----------------|
| Trade and other payables:             |               |                          |                       | , ORD           |
| Accounts payables* Retentions payable | <del>p_</del> | <del>1</del> 862,154,305 | ₽                     | ₱862,154,305    |
| Accrued expenses                      | -             | 746,279,574              | _                     | 746,279,574     |
| Loans payable                         | _             | 1,569,033,027            | _                     | 1,569,033,027   |
| Payable to landowners                 | 444 000 000   | 737,816,725              | 6,482,783,275         | 7,220,600,000   |
| Security deposits                     | 444,000,000   | 171,452,237              | 1,269,423,159         | 1,884,875,396   |
|                                       | £444,000,000  | 241.883.848              | 264,123,308           | 506,007,156     |
|                                       | 1 444,000,000 | P4,328,619,716           | <b>₽8,016,329,742</b> | P12,788,949,458 |



| Financial assets:                                       | On demand                   | Less than                     | 1 - 5 years                 | Total                           |
|---|-----------------------------|-------------------------------|-----------------------------|---------------------------------|
| Cash and cash equivalents Trade and other receivables** | P675,579,055<br>625,938,526 | ₽1,966,964,015<br>843,255,359 | P                           | ₱2,642,543,070                  |
| *Excluding payable to government agencies amoun         | P1,301,517,581              | ₱2,810,219,374                | 294,717,675<br>#294,717,675 | 1,763,911,560<br>P4,406,454,630 |

<sup>\*\*</sup>Excluding advances to officers and employees amounting to \$10.2 million.

#### Foreign currency risk

Foreign exchange risk is the risk on volatility of earnings or capital arising from changes in foreign exchange rates, mainly US Dollar to Peso exchange rate. The Group's exposure to foreign currency risk arises from US Dollar-denominated cash and cash equivalents.

The following table shows the Group's cash and cash equivalents denominated in US dollar and their peso equivalents as of December 31, 2019 and 2018.

|              | US Dollar Value | Peso Equivalent |
|--------------|-----------------|-----------------|
| 2019<br>2018 | \$1,853,227     | ₱93,847,415     |
| 2016         | \$1,389,737     | ₱73,266,929     |

The exchange rate used as of December 31, 2019 and 2018 were P50.64 to US\$1.00 and P52.72 to US\$1.00, respectively. The Group recognized net foreign exchange loss amounting to ₱2.23 million in 2019 and net foreign exchange gain amounting to \$\mathbb{P}4.76 million in 2018.

The table below represents the impact on the Group's income before income tax as a result of a reasonably possible change in US Dollar to Peso exchange rate with all other variables held constant as of December 31, 2019 and 2018. There is no impact on the Group's equity other than those already affecting the consolidated statements of income.

|      | Change in Dollar<br>Foreign Exchange Rate | Effect on Income before Income Tax |
|------|---|------------------------------------|
| 2019 | (3.95%)<br>3.95%                          | (₱3,744,630)<br>3,744,630          |
| 2018 | 2.65%<br>(2.65%)                          | 1,935,606<br>(1,935,606)           |

#### Fair Value Information

Presented below is the comparison of the carrying values and fair values of the Group's financial assets and liabilities that are presented in the consolidated statements of financial position as of December 31, 2019 and 2018.

|  | 2019           |                |                   | 2018                |  |  |
|--|----------------|----------------|-------------------|---------------------|--|--|
| T  | Carrying Value | Fair Value     | Carrying Value    |                     |  |  |
| Financial Assets   |                |                | Cast ying value   | Fair Value          |  |  |
| Cash on hand   | P3,421,234     | P2 107 124     | 727 004 000       |                     |  |  |
| Loans and receivables:   | ,,             | P3,421,234     | <b>₽2,094,728</b> | ₱2,094, <b>7</b> 28 |  |  |
| Cash in banks and cash equivalents   | 2,320,454,688  | 2,320,454,688  | 2 640 440 545     |                     |  |  |
| Contracts receivables  | 821,568,241    |                | 2,640,448,342     | 2,640,448,342       |  |  |
| Lease receivables  |                | 821,568,241    | 994,517,275       | 994,517,275         |  |  |
|  | 16,527,521     | 16,527,521     | 41,255,206        | 41,255,206          |  |  |
| Receivables from buyers  | 462,812,332    | 462,812,332    | 454,019,067       |                     |  |  |
| Receivables from tenants   | 10,122,329     | 10,122,329     |                   | 454,019,067         |  |  |
| Others*  | 261,644,925    |                | 40,284,256        | 40,284,256          |  |  |
| Refundable deposits**  | , ,            | 261,644,925    | 151,174,921       | 151,174,921         |  |  |
| THE STATE OF | 159,606,281    | 159,606,281    | 170,287,640       | 170,287,640         |  |  |
| Excluding advances to officers and employees am  | ₱4,056,157,551 | P4,056,157,551 | ***               | P4,494,081,435      |  |  |

<sup>\*</sup> Excluding advances to officers and employees amounting to 20.9 million and 210.2 million as of December 31, 2019 and 2018, respectively. \*\* Presented as part of "Other noncurrent assets" account.



|  |  | 2019   |  | 2018  |
|--|--|--|--|---|
| Pinancial Liabilities<br>Other financial liabilities:<br>Trade and other payables:                             | Carrying Value   | Fair Value   | Carrying Value   | Feir Value  |
| Accounts payable* Retentions payable Accrued expenses Loans payable Payables to landowners Security deposits** | P1,161,230,533<br>771,080,484<br>1,329,426,764<br>6,265,699,317<br>1,828,949,047<br>560,671,576<br>P11,917,057,721 | P1,161,230,533<br>771,080,484<br>1,329,426,764<br>4,782,790,040<br>1,828,949,047<br>560,671,576<br>P10,434,148,444 | ₱862,154,305<br>746,279,574<br>1,569,033,027<br>7,190,965,346<br>1,884,875,396<br>520,085,206<br>₱12,773,392,854 | ₱862,154,305<br>746,279,574<br>1,569,033,027<br>5,867,197,270<br>1,877,555,121<br>506,007,156 |

Excluding payable to government agencies amounting to P2.0 million and P2.9 million as of December 11, 2019 and 2018, respectively.
 Presented as part of "Deposits and other Habilities" and "Other noncurrent Habilities" accounts.

The following methods and assumptions are used to estimate the fair value of each class of financial

Cash and cash equivalents, trade and other receivables, trade and other payables

The carrying values of cash and cash equivalents, trade and other receivables and trade and other payables, approximate their fair values due to the short-term nature of these financial instruments. The noncurrent portion of trade receivables is interest-bearing with interest rates that approximate market interest rates as of December 31, 2019 and 2018.

#### Refundable deposits

The carrying value of deposits is the best estimate of its fair value since the related contracts and agreements pertaining to these deposits have indeterminable terms.

# Loans payable, payables to landowners and security deposits

The fair values of loans payable, payables to landowners and security deposits are estimated using the discounted cash flow method based on the discounted value of future cash flows using the applicable risk-free rates for similar types of instruments. The discount rates used range from 3.43% to 6.00% and 2.36% to 4.73% as of December 31, 2019 and 2018, respectively. Management has determined the inputs to be Level 3.

The Group uses the following hierarchy for determining and disclosing the fair value of the financial instruments by valuation technique:

- quoted prices in active markets for identical assets (Level 1);
- those involving inputs other than quoted prices included in Level 1 that are observable for the asset, either directly (as prices) or indirectly (derived from prices) (Level 2), and,
- those inputs for the asset that are not based on observable market data (unobservable inputs)

In 2019 and 2018, there were no transfers between Levels 1 and 2 fair value measurements, and no transfers into and out of Level 3 measurements.

## 29. Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating, complies with externally imposed capital requirements and maintain healthy capital ratios in order to support its business and maximize stockholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to stockholders, return capital to stockholders or issue new shares. No changes were made in the objectives, policies or processes for the years ended December 31, 2019 and 2018. Accordingly, the Group is not subject to externally imposed capital requirements.

The table below summarizes the total capital considered by the Group:

| Capital stock              | 2019 2011                          |
|----------------------------|------------------------------------|
| Additional paid-in capital | ₽5,723,017,872 ₽5,723,017.87       |
| Retained earnings          | 8,206,662,618 8,206,662,611        |
| Treasury shares            | <b>3,877,323,738</b> 2,976,939,939 |
|                            | (7,955) (7,955)                    |
|                            | P17,806,996,273 P16,906,612,474    |

# 30. Registration with Philippine Economic Zone Authority (PEZA)

The Group's projects namely, Eton Cyberpod Corinthian and Eton Centris, were registered with PEZA on August 27, 2008 and September 19, 2008, respectively, as non-pioneer "ecozone developer/operator". The locations are created and designated as Information Technology Park.

#### 31 Contingencies

The Group has various contingent liabilities from legal cases arising from the normal course of business which are currently being contested by the Group. The outcomes of these cases are not currently determinable. Management and its legal counsel believe that the eventual liability from these legal cases, if any, will not have a material effect on the consolidated financial statements.

# 32. Notes to Consolidated Statements of Cash Flows

The principal non-cash investing and financing activities of the Group follow:

- In 2019, 2018 and 2017, the Group reclassified real estate inventory amounting to nil, #282.9 million and #536.7 million, respectively, to investment properties (see Notes 7 and 9).
- In 2019 and 2018, the Group reclassified costs of condominium units and furniture, fixtures and equipment totaling to nil and ₱16.4 million to property and equipment (see Notes 9 and 10).
- Borrowing costs capitalized as cost of investment properties and real estate inventory in 2019 and 2018 amounted to ₱153.0 million and ₱134.9 million, respectively (see Notes 7 and 9).
- Non-cash financing activity of the Group pertains to the amortization of transaction costs amounting to ₱7.0 million in 2019, ₱ 9.1 million in 2018 and ₱2.2 million in 2017 (see Note 14).



Reconciliation of the movements of liabilities arising from financing activities are as follows;

# As of December 31, 2019:

| Beginning balances   | Loans payable   | Payables to<br>l'andowners | Lease<br>llabilities | T-1-1          |
|--|---|----------------------------|----------------------|----------------|
| Cash movements:  | ₽7,190,965,346  | P1,884,875,396             |                      | P9,577,557,511 |
| Availment of an additional loan Cash settlements during the year | <br>(9 <b>32,300,</b> 000)                            |                            | _                    |                |
| Payment of principal portion of lease<br>liabilities             | (202,000,000)   | (\$5,926,349)              | -                    | (988,226,349)  |
| Payment of transaction costs                                     | <b>-</b> 44   | -                          | (43,801,766)         | (43,801,766)   |
| Non-cash movement:   |   | _                          |                      | (101001,700)   |
| Amortization of transaction costs Accretion of interest          | 7,033,971   | _                          | _                    | 7,033,971      |
| Unpaid portion of lease liabilities                              | -   | _                          | 42,116,703           | 42,116,703     |
| Ending balances  | P6,265,699,317  |                            | (1,351,224)          | (1,351,224)    |
|  | FU <sub>1</sub> 403 <sub>1</sub> 099 <sub>1</sub> 317 | ¥1,828,949,047             | ₽498,680,482         | P8,593,328,846 |

# As of December 31, 2018:

| Beginning balances  | Loans payable<br>\$\frac{1}{2}\text{P6,080,146,174}\$ | Payables to landowners | Total  |
|---|---|------------------------|--|
| Cash movements:   | . 0,000,140,174                                       | F1,937,368,320         | ₱8,017,714,494                                 |
| Availment of an additional loan  Cash settlements during the year  Payment of transaction costs  Non-cash movement: | 1,500,000,000<br>(387,047,059)<br>(11,250,000)        | (\$2,692,924)          | 1,500,000,000<br>(439,739,983)<br>(11,250,000) |
| Amortization of transaction costs   | 9,116,231   |                        |  |
| Ending balances   |   |                        | 9,116,231                                      |
| p out the   | P7,190,965,346  | ₱1,884,875,396         | ₱9,075,840,742                                 |

## As of December 31, 2017:

| Loans payable                 | Payables to landowners  | Total   |
|-------------------------------|---|---|
| ₱6,558,459,222                |   | ₱10,321,300,890   |
|                               | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                                   | . 10,021,000,090  |
| 2,490,000                     | _   | 2,490,000   |
| (470,588,235)<br>(12,450,000) | (1,825,273,348)   | (2,295,861,583)<br>(12,450,000)   |
|                               |   |   |
| 2,235,187                     | -   | 2,235,187   |
| ₱6,080,146,174                | ₱1,937,568,320  | \$8,017,714,494   |
|                               | ₱6,558,459,222<br>2,490,000<br>(470,588,235)<br>(12,450,000)<br>2,235,187 | Loans payable: landowners  ₱6,558,459,222 ₱3,762,841,668  2,490,000 — (470,588,235) (1,825,273,348) (12,450,000) —  2,235,187 — |



3

SyCip Gorres Velayo & Co Tel: (632) 891 0307 6760 Ayala Avenue 1226 Makati City **Philippines** 

Fax: (632) 819 0872 ey.com/ph

80A/PRC Reg. No. 0001, October 4, 2018, valid untri August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Eton Properties Philippines, Inc. 8/F Allied Bank Center, 6754 Ayala Avenue Makati City, Metro Manila, Philippines

We have audited the accompanying consolidated financial statements of Eton Properties Phitippines, Inc., and Subsidiaries as at December 31, 2019 and for the year then ended, on which we have rendered the attached report dated February 17, 2020.

In compliance with Revised Securities Regulation Code Rule 68, we are stating that the above Company has 1,453 stockholders owning one hundred (100) or more shares each.

SYCIP GORRES VELAYO & CO.

Martin A. Grantee

Partner

CPA Certificate No. 88494

SEC Accreditation No. 0325-AR-4 (Group A),

August 23, 2018, valid until August 22, 2021

Tax Identification No. 152-884-272

BIR Accreditation No. 08-001998-52-2018.

February 26, 2018, valid until February 25, 2021

PTR No. 8125242, January 7, 2020, Makati City

February 17, 2020





Æ

 
 SyClp Gorres Velayo & Co.
 Tel: (632) 891 0307

 6760 Ayata Avenus
 Fax: (632) 819 0872

 1226 Makati City
 ey.com/ph
 Philippines

BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT ON THE SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

The Stockholders and the Board of Directors Eton Properties Philippines, Inc. 8/F Allied Bank Center, 6754 Ayala Avenue Makati City, Metro Manila, Philippines

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Eton Properties Philippines, Inc. and Subsidiaries as at December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019, included in this Form 17-A, and have issued our report thereon dated February 17, 2020. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Schedule of Reconciliation of Retained Earnings Available for Dividend Declaration is the responsibility of the Company's management. This schedule is presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and is not part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state, in all material respects, the financial information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Martin C. Guardes

Partner

CPA Certificate No. 88494

Martin & Brantes

SEC Accreditation No. 0325-AR-4 (Group A),

August 23, 2018, valid until August 22, 2021

Tax Identification No. 152-884-272

BIR Accreditation No. 08-001998-52-2018,

February 26, 2018, valid until February 25, 2021

PTR No. 8125242, January 7, 2020, Makati City

February 17, 2020



# ETON PROPERTIES PHILIPPINES, INC. AND SUBSIDIARIES SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION DECEMBER 31, 2019

property (after tax)

RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION AS AT DECEMBER 31, 2019

Retained earnings as at December 31, 2018 Less: Adjustments due to adoption of PFRS 16 ₱3,119,036,654 Retained earnings available for dividend declaration as at December 116,075,290 31, 2018 Add: Net income actually earned/realized during the period 3,002,962,364 Net income during the period closed to Retained Earnings 694,296,942 Less: Non-actual/unrealized income net of tax Equity in net income of associate/joint venture Unrealized foreign exchange gain - net (except those attributable to cash and cash equivalents) Unrealized actuarial gain Fair value adjustment (M2M gains) Fair value adjustment of investment property resulting to gain Adjustment due to deviation from PFRS/GAAP - gain Movement of deferred income tax assets 15,556,269 Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS Add: Non-actual losses Depreciation on revaluation increment (after tax) Movement of deferred income tax assets Adjustment due to deviation from PFRS/GAAP - loss Loss on fair value adjustment of investment

P3,681,702,037